Certified Professional Purchasing Manager (CPPM) Prep Course

15 – 19 August 2027
Doha (Qatar)

UK Traininig
PARTNER



Certified Professional Purchasing Manager (CPPM) Prep Course

Ref: 322899_237658 **Date:** 15 – 19 August 2027 **Location:** Doha (Qatar) **Fees:** 4200 GBP

Course Description

This intensive 1-week course prepares procurement professionals for the Certified Professional Purchasing Manager CPPM examination. Participants will gain advanced knowledge in strategic procurement, global sourcing, and management principles essential for senior purchasing roles. The course covers all major topics required for CPPM certification, combining theoretical concepts with practical applications.

Learning Objectives

- Develop strategic approaches to procurement and supply chain management
- Master advanced negotiation techniques and supplier relationship management
- Understand global sourcing strategies and international trade principles
- Enhance leadership and management skills specific to procurement
- Prepare thoroughly for the CPPM certification examination

Course Modules

Day 1: Strategic Procurement Management

- Linking procurement to corporate strategy
- Procurement goals and objectives
- Strategic sourcing methodologies
- Supply chain optimization

Day 2: Advanced Purchasing Techniques

- Global sourcing strategies
- Risk management in international procurement
- Total cost of ownership analysis
- E-procurement and digital transformation

Day 3: Supplier Relationship Management

- Supplier evaluation and selection
- Performance metrics and scorecards
- Collaborative supplier relationships
- Conflict resolution and negotiation



Day 4: Financial and Legal Aspects of Procurement

- Cost and price analysis
- Contract types and management
- Legal and ethical considerations
- Budgeting and financial planning

Day 5: Leadership and Strategic Management

- Procurement team leadership
- Change management in procurement
- Stakeholder management
- Strategic decision-making

Practical Wins for Participants

- Ability to implement strategic procurement initiatives that align with organizational goals
- Enhanced negotiation skills leading to cost savings and improved supplier relationships
- Improved capacity to manage global supply chains and mitigate associated risks
- Readiness to take on senior procurement roles and lead procurement teams effectively

