

IFRS 15 Revenue Recognition: Mastering the 5-Step Model

8 – 12 August 2027
Riyadh (KSA)

UK Training

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A photograph of chess pieces on a checkered board. In the foreground, a large gold king piece stands prominently on a dark square. To its left, a silver pawn piece is on a light square. Further back, another silver pawn piece is visible on a light square. The background features concentric circles radiating from behind the king piece, creating a sense of depth and focus.

IFRS 15 Revenue Recognition: Mastering the 5-Step Model

Ref: 322839_237482 **Date:** 8 – 12 August 2027 **Location:** Riyadh (KSA) **Fees:** 4200 GBP

Course Description

This intensive 5-day course provides a comprehensive understanding of IFRS 15 Revenue from Contracts with Customers. Participants will master the 5-step model for revenue recognition, learning to identify contracts, determine performance obligations, allocate transaction prices, and recognize revenue accurately. The course combines theoretical knowledge with practical examples and case studies.

Learning Objectives

- Understand the core principles and scope of IFRS 15
- Master the 5-step model for revenue recognition
- Learn to identify and account for contract modifications
- Develop skills to handle complex revenue recognition scenarios
- Apply IFRS 15 principles to various industries and transaction types

Course Modules

Day 1: Introduction to IFRS 15

- Overview of IFRS 15 and its impact
- Core principle and scope of the standard
- The 5-step model: An introduction
- Identifying the contract Step 1

Day 2: Performance Obligations and Transaction Price

- Identifying performance obligations Step 2
- Determining the transaction price Step 3
- Variable consideration and the constraint
- Significant financing components

Day 3: Allocation and Recognition

- Allocating the transaction price Step 4
- Recognizing revenue Step 5
- Performance obligations satisfied over time vs. at a point in time
- Measuring progress towards completion

A graphic of a chessboard with several chess pieces (a king, a queen, and a pawn) in the foreground. The text 'UK Training' is written in a small font above the word 'PARTNER' in a large, bold, black font.

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Day 4: Special Topics in IFRS 15

- Contract costs
- Contract modifications
- Licensing arrangements
- Principal vs. agent considerations

Day 5: Practical Application and Industry Specifics

- Disclosure requirements
- Transition methods and practical expedients
- Industry-specific considerations
- Case studies and practical exercises

Practical Wins for Participants

- Ability to confidently apply the 5-step model to various revenue scenarios
- Skills to handle complex revenue recognition issues in their organizations
- Enhanced understanding of financial statement impacts and disclosure requirements
- Improved capability to explain IFRS 15 concepts to non-financial stakeholders

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