# E-Procurement & Purchasing Management: Digital Transformation

19 – 23 September 2027
Riyadh (KSA)



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## Why This Course

As organizations accelerate their digital transformation journeys, procurement functions must evolve from traditional manual processes to fully integrated digital ecosystems. E-procurement is no longer optional—it is a strategic necessity that enhances transparency, reduces costs, strengthens supplier relationships, and improves operational efficiency across the enterprise.

The E-Procurement Strategy, Digital Tools & Supplier Management Mastery Program is an intensive 1-week course designed for procurement and supply chain professionals who seek to modernize their processes and harness the power of digital technologies. Through hands-on exercises, case studies, and strategic frameworks, participants will build the skills needed to implement, manage, and optimize e-procurement systems effectively.

## What You'll Learn and Practice

By the end of this program, participants will be able to:

- Understand core e-procurement concepts and their business benefits.
- Design and execute an effective e-procurement strategy and implementation plan.
- Utilize digital tools and platforms to streamline sourcing, purchasing, and payment cycles.
- Strengthen supplier management practices in a technology-driven environment.
- Apply analytics to enhance decision-making, reduce risk, and optimize spend.

## Program Flow

### Day 1: Introduction to E-Procurement

- The evolution from traditional procurement to digital ecosystems.
- Benefits, challenges, and strategic impact of e-procurement adoption.
- Key players, stakeholders, and workflows within e-procurement systems.
- Core components: e-sourcing, e-tendering, e-catalogs, and digital approvals.
- Discussion: Mapping your organization's current procurement maturity.



## Day 2: E-Procurement Strategy and Implementation

- Building an organizational strategy for e-procurement transformation.
- Change management principles for successful adoption.
- Integrating e-procurement platforms with ERP and legacy systems.
- Best practices and common pitfalls in implementation.
- Workshop: Designing an end-to-end e-procurement rollout roadmap.

## Day 3: Digital Tools and Technologies

- Hands-on exploration of e-sourcing and e-tendering tools.
- Leveraging e-catalogs, punch-out systems, and automated workflows.
- Digital invoicing, payment technologies, and compliance controls.
- Emerging innovations: blockchain for contract integrity, AI for predictive procurement.
- Exercise: Evaluating procurement software through live demonstrations.

## Day 4: Supplier Management in the Digital Age

- Digital onboarding, segmentation, and supplier performance monitoring.
- Running e-auctions and reverse auctions effectively.
- Managing supplier contracts through digital platforms.
- Building collaborative, value-driven supplier partnerships.
- Case Study: Designing a digital supplier management strategy.

## Day 5: Data Analytics and Optimization

- Using procurement analytics and dashboards for insight generation.
- Spend analysis and category management for cost efficiency.
- Identifying and mitigating risks in digital procurement ecosystems.
- Implementing continuous improvement frameworks to enhance ROI.
- Simulation: Creating a KPI-driven procurement performance dashboard.

# Individual Impact

- Enhanced digital fluency in using modern procurement tools.
- Strengthened ability to manage suppliers using data-driven approaches.
- Increased capability to design and lead e-procurement initiatives.
- Confident decision-making through advanced procurement analytics.

# Organizational Impact

- Improved transparency, compliance, and process efficiency.
- Stronger supplier collaboration and performance management.
- Reduced costs through data-driven sourcing and automation.
- Accelerated digital transformation across procurement operations.



## Training Methodology

This program embraces a practical, interactive learning approach through:

- Hands-on demonstrations of e-procurement tools and platforms.
- Real-world case studies from successful digital procurement transformations.
- Group workshops and strategic planning exercises.
- Practical templates, frameworks, and toolkits for immediate use.

## Beyond the Course

Participants will return equipped to lead their organization's digital procurement evolution—armed with the strategies, tools, and insights needed to optimize purchasing processes, enhance supplier relationships, and unlock sustained cost savings.

