

# Comprehensive Energy & Procurement Management Strategies

15 – 19 March 2027  
Kuala Lumpur (Malaysia)

UK Training

# PARTNER



## Comprehensive Energy & Procurement Management Strategies

**Ref:** 323094\_225134 **Date:** 15 – 19 March 2027 **Location:** Kuala Lumpur (Malaysia) **Fees:** 4900 GBP

### Course Description

This comprehensive 5-day course equips participants with advanced knowledge and skills in energy procurement, contract management, and emerging industry trends. Designed for energy managers and procurement professionals, the course covers strategic sourcing, risk management, contract negotiation, and innovative procurement methods. Participants will learn to optimize energy costs, mitigate risks, and drive sustainability in their organizations.

### Learning Objectives

- Develop and implement effective energy procurement strategies
- Analyze and manage energy contracts to optimize costs and mitigate risks
- Apply advanced negotiation techniques for energy procurement
- Evaluate and integrate renewable energy options into procurement strategies
- Understand and leverage emerging trends in energy markets and technologies

### Course Modules

#### Day 1: Fundamentals of Energy Procurement

- Energy market structures and dynamics
- Strategic sourcing principles for energy
- Risk assessment and management in energy procurement
- Developing a comprehensive energy procurement strategy

#### Day 2: Advanced Contract Management

- Types of energy contracts and their applications
- Key clauses and terms in energy supply agreements
- Contract negotiation techniques and best practices
- Managing and optimizing long-term energy contracts

#### Day 3: Innovative Procurement Methods

- Aggregated purchasing and consortium buying
- Reverse auctions and other competitive bidding strategies
- Power Purchase Agreements PPAs for renewable energy
- Energy Performance Contracts EPCs and ESCOs

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## **Day 4: Data Analytics and Technology in Energy Procurement**

- Leveraging data analytics for procurement decision-making
- Energy management systems and their role in procurement
- Blockchain and smart contracts in energy transactions
- Artificial Intelligence and machine learning applications

## **Day 5: Future Trends and Sustainability in Energy Procurement**

- Integrating sustainability goals into procurement strategies
- Emerging technologies and their impact on energy markets
- Regulatory changes and their implications for procurement
- Developing a future-proof energy procurement roadmap

## **Practical Wins for Participants**

- Ability to develop and implement cost-effective energy procurement strategies
- Enhanced skills in negotiating and managing complex energy contracts
- Improved capacity to integrate renewable energy into organizational energy mix
- Increased readiness to adapt to and leverage emerging trends in energy markets

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A graphic illustration of a chessboard with several chess pieces. A large gold king piece is prominent in the foreground, with a silver pawn and a gold pawn nearby. The board is checkered, and there are concentric circles in the background.