The Complete Course on Procurement & Supply Chain Management

15 – 19 November 2026
Istanbul (Turkey)



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Ref: 323073_224168 **Date:** 15 – 19 November 2026 **Location:** Istanbul (Turkey) **Fees:** 4200 GBP

Course Description

This intensive 1-week course provides a comprehensive overview of procurement and supply chain management. Participants will gain practical skills in strategic sourcing, supplier relationship management, contract negotiation, inventory control, and supply chain optimization. The course combines theoretical concepts with real-world case studies to ensure immediate application in the workplace.

Learning Objectives

- Develop and implement effective procurement strategies
- Optimize supplier selection and management processes
- Enhance negotiation skills for better contract outcomes
- Implement best practices in inventory and supply chain management
- Leverage technology for improved procurement and supply chain efficiency

Course Modules

Day 1: Foundations of Procurement and Supply Chain Management

- Introduction to procurement and supply chain concepts
- Strategic role of procurement in organizations
- Supply chain mapping and analysis
- Procurement process optimization

Day 2: Strategic Sourcing and Supplier Management

- Sourcing strategies and methodologies
- Supplier evaluation and selection criteria
- Supplier relationship management
- Risk management in the supply chain

Day 3: Contract Management and Negotiation

- Contract types and terms
- Effective negotiation techniques
- Legal and ethical considerations in procurement
- Contract performance management



Day 4: Inventory and Logistics Management

- Inventory control techniques
- Demand forecasting and planning
- Warehouse management best practices
- Transportation and logistics optimization

Day 5: Technology and Future Trends in Procurement

- E-procurement systems and digital transformation
- Data analytics in procurement decision-making
- Sustainable and ethical procurement practices
- Emerging trends and technologies in supply chain management

Practical Wins for Participants

- Develop a strategic sourcing plan for key commodities
- Create a supplier scorecard and performance management system
- Implement cost-saving negotiation strategies
- Design an optimized inventory management approach

