Effective Contract Management in Construction: A-Z Course

25 – 29 October 2027
Rome (Italy)



Effective Contract Management in Construction: A-Z Course

Ref: 323001_221487 **Date:** 25 – 29 October 2027 **Location:** Rome (Italy) **Fees:** 5200 GBP

Course Description

This intensive 1-week course provides a comprehensive overview of effective contract management in the construction industry. Participants will gain in-depth knowledge of contract creation, negotiation strategies, risk management, and dispute resolution techniques. The course covers the entire project lifecycle, from pre-contract preparation to project closure, equipping professionals with the skills to optimize contract performance and project success.

Learning Objectives

- Understand the fundamentals of construction contracts and their legal implications
- Develop skills in contract drafting, negotiation, and risk assessment
- Master techniques for effective contract administration and change management
- Learn strategies for dispute resolution and contract close-out procedures
- Gain practical insights into collaborative contracting and performance-based agreements

Course Modules

Day 1: Foundations of Construction Contracts

- Introduction to construction contract management
- Types of construction contracts and their applications
- Legal framework and regulatory considerations
- Key stakeholders and their roles in contract management

Day 2: Contract Creation and Negotiation

- Pre-contract preparation and tender processes
- Contract drafting techniques and best practices
- Negotiation strategies for favorable terms
- Risk allocation and mitigation in contract clauses

Day 3: Contract Administration and Performance Management

- Effective contract administration procedures
- Managing contractor performance and quality control
- Change order management and scope variations
- Payment mechanisms and financial management



Day 4: Risk Management and Dispute Resolution

- Identifying and assessing contractual risks
- Strategies for risk mitigation and transfer
- Dispute resolution mechanisms and techniques
- Case studies in construction contract disputes

Day 5: Advanced Topics and Emerging Trends

- Collaborative contracting approaches
- Performance-based contracts and incentive structures
- Technology in contract management e.g., BIM, blockchain
- Contract close-out and lessons learned

Practical Wins for Participants

- Ability to draft and negotiate more favorable contract terms
- Enhanced skills in managing contractual risks and disputes
- Improved contract administration efficiency and project performance
- Knowledge of innovative contracting approaches for better project outcomes

