International Oil & Gas Business Management Fundamentals

5 – 9 September 2027
Dubai (UAE)

UK Traininig
PARTNER



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Course Description

This comprehensive 1-week course provides a solid foundation in international oil and gas business management. Participants will gain insights into industry dynamics, operational excellence, and strategic decision-making. The course covers key aspects of the global oil and gas value chain, from exploration and production to trading and marketing.

Learning Objectives

- Understand the fundamentals of the global oil and gas industry structure and dynamics
- Analyze key operational aspects across the upstream, midstream, and downstream sectors
- Develop strategic thinking skills for effective decision-making in the international oil and gas business
- Gain insights into financial management, risk assessment, and project evaluation in the industry
- Explore current trends, challenges, and opportunities in the evolving energy landscape

Course Modules

Day 1: Introduction to the Global Oil and Gas Industry

- Industry overview and value chain
- Global energy markets and geopolitics
- Fundamentals of petroleum geology and reservoir management
- Regulatory frameworks and energy policies

Day 2: Upstream Operations and Management

- Exploration and production processes
- Field development and production optimization
- Joint ventures and production sharing agreements
- Cost management and operational efficiency

Day 3: Midstream and Downstream Operations

- Transportation, storage, and distribution systems
- Refining processes and petrochemicals
- Supply chain management and logistics
- Marketing and retail operations



Day 4: Financial Management and Project Evaluation

- Oil and gas economics and pricing mechanisms
- Investment appraisal and project financing
- Risk management and hedging strategies
- Mergers, acquisitions, and asset valuation

Day 5: Strategic Management and Future Trends

- Corporate strategy and portfolio management
- Innovation and digital transformation in oil and gas
- Energy transition and sustainability challenges
- Emerging technologies and their impact on the industry

Practical Wins for Participants

- Develop a comprehensive understanding of the global oil and gas business landscape
- Acquire tools and frameworks for strategic decision-making in international operations
- Enhance ability to evaluate projects and assess risks in the oil and gas sector
- Gain insights into emerging trends and prepare for future industry challenges

