Comprehensive Business and Contract Law Training Course

1 – 5 February 2027
Seattle, Washington (USA)



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Ref: 322894_218066 **Date:** 1 – 5 February 2027 **Location:** Seattle, Washington (USA) **Fees:** 5900 GBP

Course Description

This intensive 1-week course provides a comprehensive overview of business and contract law principles. Participants will gain practical knowledge and skills in contract formation, negotiation, drafting, and management. The course covers key legal concepts, contract types, and best practices for commercial agreements.

Learning Objectives

- Understand fundamental principles of business and contract law
- Master contract formation, interpretation, and enforcement
- Develop skills in drafting and negotiating commercial agreements
- Learn strategies for effective contract management and dispute resolution
- Gain practical insights into specialized contract types and international considerations

Course Modules

Day 1: Foundations of Business and Contract Law

- Introduction to legal systems and contract law
- Essential elements of valid contracts
- Contract formation: offer, acceptance, and consideration
- Legal capacity and authority to contract

Day 2: Contract Drafting and Interpretation

- Key contract clauses and their importance
- Drafting techniques for clear and enforceable agreements
- Interpreting contract terms and resolving ambiguities
- Risk allocation and limitation of liability

Day 3: Negotiation Strategies and Contract Management

- Effective negotiation techniques for commercial contracts
- Managing contractual relationships and performance
- Change management and contract modifications
- Termination, breach, and remedies



Day 4: Specialized Contracts and International Considerations

- Sales contracts and the Uniform Commercial Code
- Intellectual property and licensing agreements
- Employment and service contracts
- International contract law and cross-border transactions

Day 5: Dispute Resolution and Emerging Trends

- Alternative dispute resolution methods
- Litigation and arbitration processes
- E-commerce and digital contracts
- Emerging trends in business and contract law

Practical Wins for Participants

- Ability to draft, review, and negotiate commercial contracts with confidence
- Enhanced skills in identifying and mitigating contractual risks
- Improved contract management and performance monitoring capabilities
- Strategies for resolving contractual disputes and protecting business interests

