Public-Private Partnership Management (PPPM) Masterclass

25 – 29 January 2027
Paris (France)



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Ref: 322892_217954 **Date:** 25 – 29 January 2027 **Location:** Paris (France) **Fees:** 5900 GBP

Course Description

This comprehensive 1-week course provides a deep dive into Public-Private Partnership Management PPPM. Participants will gain expertise in the entire PPP project lifecycle, from identification and structuring to implementation and monitoring. The course covers best practices, risk management strategies, and contract negotiation techniques essential for successful PPPs.

Learning Objectives

- Understand the fundamentals of PPPs and their role in infrastructure development
- Master PPP project identification, screening, and selection processes
- Develop skills in financial modeling and risk analysis for PPP projects
- Learn effective contract negotiation and management techniques
- Gain insights into PPP implementation, monitoring, and dispute resolution

Course Modules

Day 1: Introduction to PPPs and Project Identification

- PPP fundamentals and global best practices
- PPP frameworks, policies, and regulations
- Project identification and screening techniques
- Stakeholder analysis and management

Day 2: PPP Project Structuring and Financial Analysis

- PPP project structuring and risk allocation
- Financial modeling for PPP projects
- Value for Money VfM analysis
- Public Sector Comparator PSC methodology

Day 3: PPP Procurement and Contract Design

- PPP procurement strategies and processes
- Designing effective Request for Proposals RFPs
- Key elements of PPP contracts
- Performance indicators and payment mechanisms



Day 4: PPP Contract Negotiation and Risk Management

- Negotiation strategies for PPP contracts
- Risk identification, assessment, and mitigation
- Financial close and project financing
- Managing change and renegotiation in PPPs

Day 5: PPP Implementation, Monitoring, and Dispute Resolution

- Contract management and performance monitoring
- Handling variations and adjustments in PPPs
- Dispute resolution mechanisms
- Case studies of successful PPP projects

Practical Wins for Participants

- Ability to identify and structure bankable PPP projects
- Enhanced skills in financial modeling and risk analysis for PPPs
- Improved contract negotiation and management capabilities
- Strategies for effective PPP implementation and dispute resolution

