BLACKBIRD FOR TRAINING

Essentials of Contracting and Contract Dispute Resolution

23 – 27 August 2027
Milan (Italy)

UK Traininig
PARTNER



Essentials of Contracting and Contract Dispute Resolution

Ref: 322884_217580 **Date:** 23 – 27 August 2027 **Location:** Milan (Italy) **Fees:** 5200 GBP

Course Description

This comprehensive 1-week course provides essential knowledge and skills in contracting and contract dispute resolution. Participants will learn fundamental contracting principles, advanced negotiation techniques, and effective strategies for managing and resolving contract disputes. The course combines theoretical concepts with practical applications to enhance professional capabilities in contract management.

Learning Objectives

- Understand key principles of contract law and formation
- Develop skills in drafting and negotiating contracts
- Learn effective contract management and administration techniques
- Master strategies for preventing and resolving contract disputes
- Gain proficiency in alternative dispute resolution methods

Course Modules

Day 1: Fundamentals of Contracting

- Introduction to contract law
- Elements of a valid contract
- Types of contracts
- Contract formation process

Day 2: Contract Drafting and Negotiation

- Key contract clauses and their importance
- Drafting techniques for clarity and enforceability
- Negotiation strategies and tactics
- Risk allocation in contracts

Day 3: Contract Management and Administration

- Contract performance monitoring
- Change management in contracts
- Documentation and record-keeping
- Managing contractual relationships



Day 4: Contract Dispute Prevention and Resolution

- Identifying and mitigating contract risks
- Techniques for preventing disputes
- Overview of dispute resolution methods
- Negotiation and mediation in dispute resolution

Day 5: Advanced Dispute Resolution and Practical Application

- Arbitration and litigation processes
- International contract disputes
- Case studies and role-playing exercises
- Best practices in contract dispute management

Practical Wins for Participants

- Ability to draft clear and enforceable contracts
- Enhanced negotiation skills for better contract terms
- Improved contract management and risk mitigation strategies
- Effective techniques for resolving contract disputes efficiently

