# Essentials of Contracting and Contract Dispute Resolution

31 October – 4 November 2027
Cairo (Egypt)

UK Trainig
PARTNER



# Essentials of Contracting and Contract Dispute Resolution

**Ref:** 322884_217572 **Date:** 31 October – 4 November 2027 **Location:** Cairo (Egypt) **Fees:** 4200 GBP

## Course Description

This comprehensive 1-week course provides essential knowledge and skills in contracting and contract dispute resolution. Participants will learn fundamental contracting principles, advanced negotiation techniques, and effective strategies for managing and resolving contract disputes. The course combines theoretical concepts with practical applications to enhance professional capabilities in contract management.

## Learning Objectives

- Understand key principles of contract law and formation
- Develop skills in drafting and negotiating contracts
- Learn effective contract management and administration techniques
- Master strategies for preventing and resolving contract disputes
- Gain proficiency in alternative dispute resolution methods

## Course Modules

### Day 1: Fundamentals of Contracting

- Introduction to contract law
- Elements of a valid contract
- Types of contracts
- Contract formation process

### Day 2: Contract Drafting and Negotiation

- Key contract clauses and their importance
- Drafting techniques for clarity and enforceability
- Negotiation strategies and tactics
- Risk allocation in contracts

### Day 3: Contract Management and Administration

- Contract performance monitoring
- Change management in contracts
- Documentation and record-keeping
- Managing contractual relationships



### Day 4: Contract Dispute Prevention and Resolution

- Identifying and mitigating contract risks
- Techniques for preventing disputes
- Overview of dispute resolution methods
- Negotiation and mediation in dispute resolution

### Day 5: Advanced Dispute Resolution and Practical Application

- Arbitration and litigation processes
- International contract disputes
- Case studies and role-playing exercises
- Best practices in contract dispute management

## Practical Wins for Participants

- Ability to draft clear and enforceable contracts
- Enhanced negotiation skills for better contract terms
- Improved contract management and risk mitigation strategies
- Effective techniques for resolving contract disputes efficiently

