Loan Transaction Structuring Masterclass: Expert Techniques

3 – 7 October 2027
Tunis (Tunisia)



Loan Transaction Structuring Masterclass: Expert Techniques

Ref: 322772_213080 **Date:** 3 – 7 October 2027 **Location:** Tunis (Tunisia) **Fees:** 4200 GBP

Course Description

This intensive 1-week masterclass equips financial professionals with advanced skills in loan transaction structuring. Participants will learn to assess credit risks, design tailored financing solutions, and negotiate complex deals. The course covers key aspects of loan structuring, from initial analysis to final documentation.

Learning Objectives

- Develop expertise in assessing and mitigating credit risks in loan transactions
- Master techniques for structuring loans to meet borrower needs and lender requirements
- Enhance skills in deal negotiation and covenant design
- Learn to create effective loan documentation and monitoring strategies
- Understand advanced concepts in capital structure and acquisition financing

Course Modules

Day 1: Foundations of Loan Structuring

- Introduction to credit risk assessment
- Key elements of loan structuring
- Understanding borrower needs and lender objectives
- Analyzing financial statements and cash flows

Day 2: Designing Loan Structures

- Types of loan facilities and their applications
- Structuring working capital and term loans
- Pricing strategies and risk-adjusted returns
- Collateral and guarantee structures

Day 3: Advanced Structuring Techniques

- Structuring acquisition and leveraged finance deals
- Project finance and infrastructure lending
- Syndicated loans and club deals
- Mezzanine and subordinated debt structures



Day 4: Risk Mitigation and Covenants

- Designing effective financial covenants
- Non-financial covenants and information requirements
- Early warning indicators and monitoring strategies
- Structuring for different industry sectors

Day 5: Deal Negotiation and Documentation

- Negotiation strategies for key loan terms
- Drafting and reviewing term sheets
- Understanding loan documentation components
- Case study: Structuring a complex transaction

Practical Wins for Participants

- Ability to structure tailored loan solutions for diverse client needs
- Enhanced skills in risk assessment and mitigation techniques
- Improved negotiation capabilities for complex financial transactions
- Practical knowledge of loan documentation and covenant design

