BLACKBIRD FOR TRAINING

Drafting Mergers, Acquisitions & Amalgamation Agreements

8 – 12 February 2027
Prague (Czech)



Drafting Mergers, Acquisitions & Amalgamation Agreements

Ref: 322256_192823 **Date:** 8 – 12 February 2027 **Location:** Prague (Czech) **Fees:** 5200 GBP

Why This Course

In today's transactional environment, mergers, acquisitions, and amalgamations require more than commercial insight. They demand precise drafting, careful structuring, strong negotiation, and a clear understanding of how legal terms shape risk, value, and post-closing obligations. Professionals involved in these transactions must be able to prepare agreements that are both legally sound and commercially effective in increasingly complex deal settings.

This intensive 1-week course provides a comprehensive overview of drafting agreements for mergers, acquisitions, and amalgamations. Participants will gain hands-on experience in structuring and drafting key transaction documents, understanding essential clauses, and developing negotiation strategies. The course covers legal and practical aspects of M&A transactions, equipping professionals with the skills to navigate complex deals effectively.

What You'll Learn and Practice

By joining this program, you will:

- Master the structure and key components of M&A transaction documents.
- Develop proficiency in drafting and negotiating critical agreement clauses.
- Understand legal and regulatory considerations in M&A transactions.
- Learn best practices for due diligence and risk mitigation in deal-making.
- Gain insight into emerging trends and challenges in M&A practice.

The Program Flow

Day 1: Foundations of M&A Agreements

- Overview of M&A transaction structures.
- Key documents in M&A deals.
- Confidentiality agreements and LOIs.
- Preliminary considerations in drafting.



Day 2: Purchase Agreements - Part I

- Structure of purchase agreements.
- Representations and warranties.
- Covenants and conditions.
- Indemnification provisions.

Day 3: Purchase Agreements - Part II

- Purchase price adjustments.
- Earn-outs and contingent payments.
- Closing mechanisms.
- Post-closing covenants.

Day 4: Specialized Agreements

- Shareholder agreements.
- Voting agreements.
- Escrow agreements.
- Transition services agreements.

Day 5: Advanced Topics and Practical Application

- Cross-border considerations.
- Regulatory approvals and filings.
- Negotiation strategies and tactics.
- Case studies and agreement drafting workshop.

Individual Impact

- Strengthen your ability to draft comprehensive M&A agreements with greater confidence.
- Enhance your negotiation skills for key transaction terms and provisions.
- Build stronger capability in assessing deal risks and structuring protections effectively.
- Gain practical insight into current challenges and developments in M&A drafting practice.

Work Impact

- Improve the quality and consistency of M&A agreement drafting across transactions.
- Strengthen deal execution through better structuring, negotiation, and legal documentation.
- Support more effective risk mitigation during transaction planning and closing.
- Enhance the organization’s ability to manage complex M&A deals with greater legal precision.



Training Methodology

This program integrates transaction knowledge, drafting practice, and practical legal application to ensure real-world relevance and professional impact. Learning methods include:

- Real-world case studies on M&A agreements and transaction documentation.
- Practical exercises in drafting and reviewing core deal clauses.
- Interactive workshops on negotiation strategy, risk allocation, and document structure.
- Group discussions on cross-border issues, regulatory requirements, and deal challenges.
- Frameworks and tools for improving M&A drafting and transaction management.

Beyond the Course

Upon completion, participants will be better equipped to draft, review, and negotiate M&A agreements with greater clarity, confidence, and commercial awareness. They will return ready to:

- Prepare transaction documents more effectively across M&A deals.
- Negotiate critical provisions with stronger legal and strategic understanding.
- Identify and mitigate drafting risks more confidently.
- Support smoother and more effective execution of mergers, acquisitions, and amalgamations.

