

Choosing the Right Business Entity: A 5-Day Intensive Course

6 – 10 September 2027
Rome (Italy)

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Why This Course

Choosing the right business entity is one of the most important early decisions in the life of a business. The structure selected can influence taxation, liability exposure, governance, operational flexibility, and future growth opportunities. For entrepreneurs and business advisors, understanding the legal, tax, and practical consequences of entity choice is essential for building a strong foundation and supporting informed long-term decision-making.

This intensive 5-day course equips entrepreneurs and business advisors with the knowledge and tools to make informed decisions about business entity selection. Participants will explore the legal, tax, and operational implications of various business structures, gaining practical insights to guide entity choice for diverse business scenarios.

What You'll Learn and Practice

By joining this program, you will:

- Understand the key characteristics and differences between common business entities.
- Analyze the tax implications of different entity types.
- Evaluate liability protection offered by various business structures.
- Assess the impact of entity choice on business operations and growth.
- Apply decision-making frameworks to real-world business scenarios.

The Program Flow

Day 1: Introduction to Business Entities

- Overview of common business structures.
- Legal and regulatory landscape.
- Key factors in entity selection.
- Case study: Entity selection for startups.

Day 2: Sole Proprietorships and Partnerships

- Characteristics and formation.
- Tax treatment and reporting.
- Liability considerations.
- Advantages and disadvantages.

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A graphic of a chessboard with several chess pieces. A large gold king piece is prominent in the foreground, with a silver pawn and a silver knight behind it. The board is checkered, and there are concentric circles in the background.

Day 3: Corporations C-Corps and S-Corps

- Corporate structure and governance.
- Tax implications for C-Corps and S-Corps.
- Shareholder considerations.
- Compliance requirements.

Day 4: Limited Liability Companies LLCs

- LLC formation and management.
- Flexibility in taxation.
- Operating agreements.
- Single-member vs. multi-member LLCs.

Day 5: Advanced Topics and Decision-Making

- Conversion between entity types.
- International business considerations.
- Entity selection for specific industries.
- Decision-making frameworks and tools.

Individual Impact

- Strengthen your ability to advise on entity selection for a wide range of business scenarios.
- Enhance your understanding of tax optimization strategies through entity choice.
- Build practical knowledge of formation requirements and structural differences between entity types.
- Gain a stronger framework for evaluating business structures as organizations grow and evolve.

Work Impact

- Improve business planning and advisory decisions related to entity formation and structure.
- Strengthen legal, tax, and operational analysis in business setup and restructuring.
- Support more effective alignment between business goals and entity design.
- Enhance long-term decision-making around growth, liability protection, and structural flexibility.

Training Methodology

This program integrates legal understanding, tax awareness, and practical application to ensure real-world relevance and professional impact. Learning methods include:

- Real-world case studies on entity selection and business structuring.
- Practical exercises in comparing legal, tax, and operational implications.
- Interactive workshops on formation, governance, and structural decision-making.
- Group discussions on business scenarios, industry considerations, and growth planning.

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- Frameworks and tools for evaluating and selecting appropriate business entities.

Beyond the Course

Upon completion, participants will be better equipped to make informed and strategic decisions about business entity selection with greater confidence and clarity. They will return ready to:

- Evaluate business structures more effectively across different scenarios.
- Advise on entity selection with stronger legal and tax awareness.
- Support formation and restructuring decisions with greater confidence.
- Apply practical frameworks to align entity choice with business needs and long-term goals.

A graphic of a chessboard with several chess pieces (a king, a queen, and a pawn) on it, set against a background of concentric circles.

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