

Designing and Implementing Performance Management Systems

20 – 24 September 2027
Madrid (Spain)

UK Training

PARTNER



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Why This Course

Effective performance management is a cornerstone of organizational success. When employees clearly understand expectations, receive consistent feedback, and see a direct link between their contributions and organizational goals, performance improves and engagement increases.

This intensive 5-day program is designed to help HR professionals and managers build and implement structured performance management systems. It focuses on aligning performance with strategy, strengthening feedback practices, and creating processes that support continuous improvement and measurable results.

What You'll Learn and Practice

By joining this program, you will:

- Understand the core principles of effective performance management systems.
- Design performance processes aligned with organizational needs.
- Set clear performance objectives and measurable standards.
- Conduct meaningful performance reviews and provide constructive feedback.
- Integrate performance management with broader HR processes.
- Apply tools to implement and continuously improve performance systems.

The Program Flow

Day 1: Foundations of Performance Management

- Understanding modern performance management concepts and trends.
- Identifying key components of effective performance systems.
- Aligning performance management with organizational strategy.
- Addressing legal and ethical considerations.

Day 2: Designing Performance Management Processes

- Building structured performance planning and goal-setting frameworks.
- Defining performance standards and key metrics.
- Developing competency models for evaluation.
- Designing performance review cycles and documentation processes.

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Day 3: Performance Evaluation and Feedback

- Applying objective methods for performance assessment.
- Conducting effective and balanced performance discussions.
- Delivering constructive feedback and coaching employees.
- Managing underperformance and performance challenges.

Day 4: Integrating Performance Management

- Linking performance outcomes to compensation and rewards.
- Aligning performance management with employee development.
- Using performance data to support succession planning.
- Leveraging technology to enhance performance processes.

Day 5: Implementation and Continuous Improvement

- Planning and executing performance management system rollouts.
- Training managers and employees on new processes.
- Evaluating system effectiveness and identifying improvements.
- Adapting performance practices to evolving business needs.

Individual Impact

- Strengthen your ability to design and manage performance systems.
- Improve your skills in setting objectives and evaluating performance.
- Build confidence in delivering feedback and managing performance discussions.
- Enhance your strategic approach to performance management.

Organizational Impact

- Align employee performance with business goals.
- Improve productivity and overall performance outcomes.
- Strengthen employee development and engagement.
- Create a consistent and transparent performance culture.

Training Methodology

This program emphasizes practical, hands-on learning through:

- Real-world performance management scenarios and case studies.
- Interactive workshops and group discussions.
- Role-playing exercises for feedback and appraisal conversations.
- Tools and templates for immediate implementation.

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A graphic illustration of a chessboard with several chess pieces. A large gold king piece is prominent in the foreground, with a silver pawn and a gold pawn nearby. The background shows concentric circles emanating from behind the pieces, suggesting a strategic or impactful theme.

Beyond the Course

By the end of this program, participants will be equipped with the tools and frameworks needed to design and implement effective performance management systems.

They will return ready to:

- Build customized performance management processes.
- Conduct structured and impactful performance reviews.
- Align performance practices with organizational strategy.
- Continuously improve performance systems over time.

This course enables professionals to transform performance management into a strategic, ongoing process that drives growth, accountability, and organizational success.

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A graphic illustration of a chessboard with a checkered pattern. Three chess pieces are visible: a gold king, a silver pawn, and a gold pawn. In the background, there are concentric circles emanating from the king piece, suggesting a strategic or expansive theme.