

Strategic Recruitment Interviewing and Selection Mastery

21 – 25 December 2026
Rome (Italy)

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Ref: 322100_185124 **Date:** 21 – 25 December 2026 **Location:** Rome (Italy) **Fees:** 5200 GBP

Why This Course

In today's competitive talent market, recruitment is no longer just about filling vacancies—it is a strategic function that directly impacts organizational performance and growth. Organizations need structured, data-driven approaches to attract the right talent, assess candidates effectively, and ensure successful integration into the business.

This intensive 5-day program is designed to equip HR professionals and hiring managers with advanced recruitment capabilities. It focuses on building a strategic approach to workforce planning, mastering modern interviewing techniques, and using data to make smarter hiring decisions that deliver long-term value.

What You'll Learn and Practice

By joining this program, you will:

- Develop workforce plans aligned with business objectives.
- Apply advanced interviewing techniques to assess candidates accurately.
- Build data-driven selection processes to identify top talent.
- Design and execute effective recruitment campaigns.
- Use key metrics to measure and improve recruitment performance.

The Program Flow

Day 1: Strategic Workforce Planning

- Aligning recruitment strategies with organizational goals.
- Conducting job analysis and developing competency models.
- Applying workforce planning techniques to anticipate hiring needs.
- Creating clear and effective job descriptions.

Day 2: Attracting Top Talent

- Building a strong employer brand to attract candidates.
- Applying innovative sourcing strategies across multiple channels.
- Leveraging digital platforms and social media for recruitment.
- Designing job advertisements that capture attention and interest.

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Day 3: Advanced Interviewing Techniques

- Designing structured and consistent interview processes.
- Applying behavioral and situational interviewing methods.
- Using competency-based questions to assess candidate fit.
- Identifying and minimizing bias during interviews.

Day 4: Strategic Selection Methods

- Designing and implementing assessment centers.
- Understanding and applying psychometric assessments.
- Using simulations and practical exercises for evaluation.
- Making informed, data-driven selection decisions.

Day 5: Recruitment Analytics and Onboarding

- Defining and tracking key recruitment metrics and KPIs.
- Analyzing recruitment data to improve decision-making.
- Designing effective onboarding experiences for new hires.
- Understanding legal and ethical considerations in hiring.

Individual Impact

- Strengthen your ability to attract and select high-quality candidates.
- Improve your interviewing and assessment skills.
- Build confidence in using data to support hiring decisions.
- Enhance your strategic approach to recruitment.

Organizational Impact

- Improve quality of hire and long-term employee performance.
- Strengthen employer brand and candidate experience.
- Increase efficiency and effectiveness of recruitment processes.
- Support better workforce planning and talent alignment.

Training Methodology

This program emphasizes practical, hands-on learning through:

- Real-world case studies and recruitment scenarios.
- Interactive workshops and group discussions.
- Role-playing exercises for interviews and assessments.
- Tools and templates for immediate implementation.

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A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. The board is checkered, and there are concentric circles in the background.

Beyond the Course

By the end of this program, participants will be equipped with the tools and strategies needed to manage recruitment as a strategic function.

They will return ready to:

- Develop a structured workforce planning approach.
- Conduct professional, competency-based interviews.
- Implement data-driven selection and evaluation methods.
- Use analytics to continuously improve recruitment outcomes.

This course enables professionals to transform recruitment into a strategic advantage that drives talent quality, organizational performance, and long-term success.

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