The Art of Strategic Management: Mastering Business Success

15 – 19 November 2027
Accra (Ghana)

UK Traininig
PARTNER



The Art of Strategic Management: Mastering Business Success

Ref: 321958_178481 **Date:** 15 – 19 November 2027 **Location:** Accra (Ghana) **Fees:** 4200 GBP

Why This Course

In today's fast-moving and highly competitive business landscape, organizations must think strategically to remain relevant and achieve sustainable growth. Leaders and managers are expected not only to understand market dynamics but also to translate insights into clear strategies that guide organizational direction and performance.

This intensive 1-week program provides participants with a solid foundation in strategic management, combining established frameworks with practical tools used by leading organizations. Through interactive discussions, real-world examples, and hands-on exercises, participants will learn how to analyze business environments, develop effective strategies, and implement them successfully to maintain a competitive advantage.

What You'll Learn and Practice

By participating in this program, you will:

- Understand the full strategic management process and its role in organizational success.
- Analyze external market forces and internal capabilities to inform strategic decisions.
- Develop corporate, business, and functional strategies aligned with organizational goals.
- Strengthen decision-making skills when dealing with complex strategic challenges.
- Apply practical techniques for implementing, monitoring, and refining strategies.
- Use performance measurement tools to evaluate strategic outcomes.

The Program Flow

Day 1: Introduction to Strategic Management

- Understanding core concepts and processes of strategic management.
- Analyzing the competitive landscape and industry dynamics.
- Reviewing organizational vision, mission, and strategic objectives.
- Exploring the role of corporate governance and ethical leadership in strategy.



Day 2: External and Internal Analysis

- Conducting industry and competitor analysis.
- Evaluating macro-environmental factors using PESTEL analysis.
- Assessing organizational resources, capabilities, and core competencies.
- Applying SWOT analysis to support strategic decision-making.

Day 3: Strategy Formulation

- Developing corporate-level strategies for long-term direction.
- Crafting business-level strategies to achieve competitive advantage.
- Designing functional strategies across key organizational areas.
- Exploring strategies for international and global markets.

Day 4: Strategy Implementation

- Aligning organizational structure with strategic priorities.
- Managing culture, leadership, and change during implementation.
- Leveraging leadership influence and organizational power.
- Applying effective resource allocation and budgeting methods.

Day 5: Strategy Evaluation and Control

- Establishing strategic performance monitoring systems.
- Using balanced scorecards and key performance indicators.
- Conducting strategy reviews and performance evaluations.
- Adjusting strategies to respond to changing market conditions.

Individual Impact

- Strengthen your ability to think strategically and analyze complex business situations.
- Improve your capability to develop structured and effective strategic plans.
- Gain confidence in presenting strategic recommendations to senior management.
- Acquire practical tools for evaluating and improving organizational strategies.

Work Impact

- Enable more informed and effective strategic decision-making.
- Improve alignment between organizational goals, resources, and market opportunities.
- Support successful strategy implementation and change initiatives.
- Enhance the organization’s ability to maintain competitiveness in dynamic markets.



Training Methodology

This program combines conceptual learning with practical application to ensure participants gain real value. Learning methods include:

- Interactive lectures and facilitated discussions.
- Case studies drawn from real business scenarios.
- Strategic analysis workshops and group exercises.
- Practical frameworks, templates, and strategy tools.
- Peer discussions and guided reflection.

Beyond the Course

By the end of the program, participants will be able to:

- Conduct comprehensive strategic analyses in real-world business environments.
- Develop clear, actionable strategies that support organizational goals.
- Implement and monitor strategies effectively across teams and functions.
- Lead strategic initiatives that drive sustainable growth and long-term success.

