

Mastering Strategic Decision Making: Leadership Excellence

16 – 20 August 2027
Rome (Italy)

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Why This Course

In today's fast-paced and complex business environment, leaders must make decisions that are timely, informed, and strategically sound. The ability to analyze options, manage uncertainty, and guide teams through complex decision processes is critical for driving organizational success.

The Advanced Strategic Decision-Making Masterclass is a 5-day intensive program designed to equip leaders with proven frameworks, analytical tools, and leadership strategies. Through case studies, interactive exercises, and real-world applications, participants will develop the skills needed to make high-impact decisions and create sustainable competitive advantages.

What You'll Learn and Practice

By participating in this program, you will:

- Master key strategic decision-making frameworks and analytical tools.
- Develop skills to frame problems effectively, generate alternatives, and evaluate options.
- Learn to manage uncertainty and mitigate risk in complex decisions.
- Enhance leadership capabilities to guide teams through decision-making processes.
- Communicate and implement strategic decisions effectively across the organization.

The Program Flow

Day 1: Foundations of Strategic Decision Making

- Introduction to strategic decision-making concepts.
- Applying the decision quality framework.
- Identifying cognitive biases and common decision traps.
- Strategic thinking and problem framing techniques.

Day 2: Analytical Tools and Techniques

- Data-driven decision-making methods.
- Quantitative and qualitative analysis approaches.
- Decision trees, scenario planning, and multi-criteria analysis.
- Using analytics to evaluate options and inform strategy.

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A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. The board is checkered, and there are concentric circles in the background.

Day 3: Risk Management and Uncertainty

- Understanding, assessing, and quantifying risk.
- Mitigation strategies and risk-informed decision-making.
- Decision-making under uncertainty.
- Adaptive and flexible approaches to complex problems.

Day 4: Leading Decision Processes

- Designing effective and inclusive decision-making processes.
- Stakeholder management and alignment strategies.
- Facilitating group decisions and achieving consensus.
- Overcoming organizational barriers to timely, effective decisions.

Day 5: Implementing and Communicating Decisions

- Developing actionable implementation plans.
- Applying change management principles to decision execution.
- Communicating strategic decisions to ensure buy-in.
- Monitoring outcomes and adapting decisions as needed.

Individual Impact

Participants will leave the program able to:

- Make strategic decisions with confidence, clarity, and precision.
- Guide teams effectively through complex decision-making processes.
- Apply analytical tools and frameworks to enhance decision quality.
- Manage risk and uncertainty in high-stakes business environments.

Work Impact

Organizations will benefit from leaders who can:

- Drive timely, informed, and high-impact decisions.
- Improve alignment across teams and stakeholders.
- Reduce risk and uncertainty in strategic initiatives.
- Foster a culture of strategic thinking and disciplined decision-making.

Training Methodology

The program combines theory with hands-on practice through:

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- Interactive workshops, exercises, and scenario analysis.
- Real-world case studies and group problem-solving activities.
- Peer discussions and facilitated role-playing sessions.
- Action planning to apply decision-making skills directly in the workplace.

Beyond the Course

Upon completion, participants will be equipped to:

- Make better-informed strategic decisions that drive measurable results.
- Lead teams confidently through complex and high-stakes decisions.
- Communicate and implement decisions effectively across the organization.
- Build sustainable competitive advantages through disciplined strategic thinking.

A graphic of a chessboard with several chess pieces (a king, a queen, and a pawn) on it, set against a background of concentric circles.

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