# Trade Finance, Letters of Credit & Bank Guarantees Course

24 – 28 October 2027
Tunis (Tunisia)



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**Ref:** 321642_166454 **Date:** 24 – 28 October 2027 **Location:** Tunis (Tunisia) **Fees:** 4200 GBP

## Why This Course

In today's global economy, understanding trade finance is critical for professionals managing international transactions. This intensive 1-week program equips participants with practical skills in letters of credit, bank guarantees, and risk management, enabling them to navigate complex trade finance operations confidently. The course combines theory with real-world applications to ensure participants can structure deals, mitigate risks, and maintain compliance with global standards.

## What You'll Learn and Practice

By attending this program, you will be able to:

- Understand the fundamentals and strategic importance of trade finance in international commerce.
- Master letters of credit LCs, including their issuance, advising, and document examination.
- Gain proficiency in handling bank guarantees and standby letters of credit.
- Assess and mitigate risks in trade finance operations effectively.
- Structure and negotiate trade finance deals with confidence.
- Apply compliance best practices, including anti-money laundering and regulatory standards.

## The Program Flow

### Day 1: Introduction to Trade Finance

- Overview of international trade and finance principles
- Types of trade finance instruments and their applications
- Role of banks in facilitating trade transactions
- Risk assessment and management in international trade

### Day 2: Letters of Credit - Fundamentals

- Structure and parties involved in LC transactions
- Types of letters of credit and their practical applications
- LC issuance and advising processes
- UCP 600 rules and regulatory considerations



### Day 3: Letters of Credit - Advanced Topics

- Document examination and handling discrepancies
- LC amendments, transfers, and financing options
- Case studies and hands-on practical exercises

### Day 4: Bank Guarantees and Standby Letters of Credit

- Types and uses of bank guarantees
- Differentiating standby letters of credit from guarantees
- URDG 758 and ISP98 rules for guarantee operations
- Risk management strategies in guarantee transactions

### Day 5: Trade Finance Strategy and Compliance

- Structuring trade finance deals for optimal outcomes
- Negotiation techniques specific to trade finance
- Compliance, regulatory standards, and anti-money laundering best practices
- Emerging trends and digital innovations in trade finance

## Practical Wins for Participants

- Ability to structure and execute complex trade finance transactions confidently.
- Enhanced skills in assessing and mitigating risks in international trade.
- Improved negotiation capabilities for letters of credit and guarantees.
- Up-to-date knowledge of compliance requirements and emerging best practices.

