

Strategic Procurement Planning: Mastering Best Practices

5 – 9 July 2027
Baku (Azerbaijan)

UK Training

PARTNER

A close-up photograph of chess pieces on a checkered board. In the foreground, a large, ornate gold king piece stands prominently. To its left, a smaller silver pawn is visible. Further back, another silver pawn is positioned. The background features a series of concentric, light gray circles that create a sense of depth and focus on the pieces.

Strategic Procurement Planning: Mastering Best Practices

Ref: 321542_163046 **Date:** 5 – 9 July 2027 **Location:** Baku (Azerbaijan) **Fees:** 5200 GBP

Why This Course

In today's competitive business environment, procurement is no longer just a transactional function—it's a strategic driver of organizational value. Companies that master strategic sourcing, supplier management, and risk mitigation can reduce costs, improve efficiency, and strengthen their market position.

This intensive 5-day program equips procurement professionals with advanced tools and techniques to develop and implement strategic procurement plans. Through a mix of theory, practical exercises, and real-world case studies, participants will gain the confidence and skills to optimize procurement processes and deliver measurable results.

What You'll Learn and Practice

By attending this course, you will:

- Develop a strategic procurement plan aligned with organizational objectives.
- Apply advanced spend analysis and category management techniques.
- Implement effective supplier relationship management strategies.
- Integrate risk management into procurement planning and execution.
- Utilize key performance indicators KPIs and data analytics to measure and enhance procurement effectiveness.
- Gain hands-on experience through case studies, simulations, and practical exercises.

The Program Flow

Day 1: Foundations of Strategic Procurement

- Introduction to strategic procurement planning and objectives
- Aligning procurement strategies with organizational goals
- Optimizing procurement processes and workflows
- Stakeholder management and collaboration in procurement

Day 2: Spend Analysis and Category Management

- Advanced spend analysis techniques and tools
- Developing and implementing category management strategies
- Demand forecasting and planning for procurement efficiency
- Identifying cost reduction and value creation opportunities

UK Training

PARTNER

A graphic of a chessboard with several chess pieces (king, queen, rook, knight, and pawns) in gold and silver, set against a background of concentric circles.

Day 3: Supplier Relationship Management

- Supplier segmentation, evaluation, and prioritization
- Building strategic supplier partnerships
- Monitoring and improving supplier performance
- Negotiation strategies to optimize supplier value

Day 4: Risk Management in Procurement

- Identifying, assessing, and prioritizing procurement risks
- Developing and implementing risk mitigation strategies
- Enhancing supply chain resilience and continuity
- Ethical considerations and responsible procurement practices

Day 5: Performance Measurement and Continuous Improvement

- Key performance indicators KPIs and benchmarking
- Implementing a procurement balanced scorecard
- Leveraging data analytics for continuous procurement optimization
- Applying continuous improvement methodologies in procurement operations

Individual Impact

- Ability to develop and implement a strategic procurement plan tailored to your organization.
- Improved skills in supplier management, negotiation, and risk mitigation.
- Enhanced capacity to measure procurement performance and drive continuous improvement.
- Practical tools for optimizing procurement processes and delivering organizational value.

Organizational Impact

- Streamlined procurement processes and reduced operational costs.
- Strengthened supplier relationships and improved supplier performance.
- Better risk management and increased supply chain resilience.
- Data-driven decision-making and enhanced procurement effectiveness.

Training Methodology

- Interactive workshops and real-world case studies.
- Hands-on exercises in spend analysis, supplier evaluation, and risk assessment.
- Group discussions to share best practices and insights.
- Practical templates and tools for immediate workplace application.

A graphic of a chessboard with several chess pieces (king, queen, rook, knight, and pawns) in gold and silver. The text 'UK Training PARTNER' is overlaid on the board.

UK Training
PARTNER

Beyond the Course

Participants will leave ready to:

- Implement a strategic procurement plan that drives measurable results.
- Optimize supplier relationships and improve performance management.
- Apply risk mitigation strategies to ensure supply chain resilience.
- Measure and continuously enhance procurement effectiveness using KPIs and analytics.

UK Training

PARTNER

