

Advanced Communication Skills: Mastering Influence & Impact

Professional Skills
Vienna (Austria)
20 - 24 Oct 2025

UK Traininig

PARTNER



Advanced Communication Skills: Mastering Influence & Impact

Ref: 321811_147364 **Date:** 20 - 24 Oct 2025 **Location:** Vienna (Austria) **Fees:** 4400 **Euro**

Course Description

This intensive 5-day course is designed for professionals seeking to elevate their communication skills to an advanced level. Participants will learn cutting-edge techniques in verbal and non-verbal communication, persuasion, active listening, and conflict resolution. The course combines theoretical knowledge with practical exercises to ensure immediate application in real-world scenarios.

Learning Objectives

- Master advanced verbal and non-verbal communication techniques
- Develop persuasive speaking and writing skills for various contexts
- Enhance active listening abilities to improve understanding and rapport
- Learn strategies for effective conflict resolution and negotiation
- Improve cross-cultural communication competence
- Develop skills in crafting and delivering impactful presentations

Course Modules

Day 1: Advanced Verbal Communication

- The psychology of effective communication
- Advanced language patterns and framing techniques
- Storytelling for impact and influence
- Mastering difficult conversations

Day 2: Non-Verbal Communication Mastery

- Reading and interpreting body language
- Mastering your own non-verbal cues
- The power of voice: tone, pitch, and pacing
- Creating rapport through mirroring and matching

Day 3: Persuasion and Influence

- Advanced persuasion techniques
- Ethical influence strategies
- Negotiation skills for win-win outcomes
- Overcoming resistance and objections

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. In the background, there are concentric circles emanating from a point on the board.

UK Training
PARTNER

Day 4: Active Listening and Empathy

- Deep listening techniques
- Empathetic communication strategies
- Asking powerful questions
- Giving and receiving constructive feedback

Day 5: Advanced Presentation Skills

- Crafting compelling presentations
- Advanced public speaking techniques
- Handling Q&A sessions with confidence
- Using visual aids effectively

Practical Wins for Participants

- Increased ability to influence and persuade in professional settings
- Enhanced conflict resolution skills for improved workplace relationships
- Improved presentation and public speaking abilities
- Greater cross-cultural communication competence for global business environments

Blackbird training cities



Amman (Jordan)



Amsterdam (Netherlands)

Accra (Ghana)

Annecy (France)

Baku (Azerbaijan)

Bali (Indonesia)

Bangkok (Thailand)

Bangkok (Thailand)

Barcelona (Spain)

Batumi (Georgia)

Beijing (China)

Beirut (Lebanon)

Berlin (Germany)

Birmingham (UK)

Bordeaux (France)

Boston, Massachusetts (USA)

Brussels (Belgium)

Cairo (Egypt)

Cape Town (South Africa)

Casablanca (Morocco)

Cascais (Portugal)

Copenhagen (Denmark)

Doha (Qatar)

Dubai (UAE)

Düsseldorf (Germany)

UK Training
PARTNER



Blackbird Training Category



Human Resource



Audit & Quality Assurance



Finance, Accounting, Budgeting



Marketing, Sales, Customer Service



Secretary & Admin



Law and Contract Management



Project Management



IT & IT Engineering



Supply Chain & Logistics



Management & Leadership



Professional Skills



Oil & Gas Engineering



Health & Safety



Telecom Engineering



Hospital Management



Customs & Safety



Aviation



C-Suite Training



Agile and Refinement



Blackbird training Clients



MANNAI Trading
Company WLL,
Qatar



Alumina Corporation
Guinea



Booking.com
Netherlands



Oxfam GB International
Organization,
Yemen



Capital Markets
Authority,
Kuwait



Waltersmith Petroman Oil Limited
Nigeria



Qatar National Bank
(QNB),
Qatar



Qatar Foundation,
Qatar



AFRICAN UNION ADVISORY
BOARD ON CORRUPTION,
Tanzania



KFAS
Kuwait



Reserve Bank of
Malawi,
Malawi



Central Bank of Nigeria
Nigeria



Ministry of Interior
Kingdom of Saudi Arabia
KSA



Mabruk Oil Company
Libya



Saudi Electricity
Company,
KSA



BADAN PENGELOLA
KEUANGAN Haji,
Indonesia



NATO
Italy



ENI CORPORATE
UNIVERSITY,
Italy



Gulf Bank
Kuwait



المؤسسة العامة للتأمينات الاجتماعية
General Organization for Social Insurance
KSA



Defence Space Administration
Nigeria



National Industries
Group (Holding),
Kuwait



Hamad Medical
Corporation,
Qatar



USAID
Pakistan



STC Solutions,
KSA



North Oil company,



EKO Electricity



Oman Broadband



UNITED NATIONS
UN.



Authority for

UK Training
PARTNER



LONDON TRAINING PROVIDER



www.blackbird-training.com



training@blackbird-training.com



+44 7480 775526 / +44 7401 177335