

Expertise in Professional Contract Manager (Advanced)

Law and Contract Management
Lisbon (Portugal)
08 - 19 Sep 2025

UK Traininig

PARTNER



Expertise in Professional Contract Manager (Advanced)

Ref: 321778_146521 **Date:** 08 - 19 Sep 2025 **Location:** Lisbon (Portugal) **Fees:** 7400 **Euro**

Course Description

This intensive 10-day course is designed for experienced contract management professionals seeking to enhance their skills and knowledge. Participants will delve into advanced topics such as strategic contract planning, complex negotiations, risk management, and dispute resolution. The course combines theoretical concepts with practical case studies to provide a comprehensive understanding of professional contract management at an advanced level.

Learning Objectives

- Develop advanced strategic planning and negotiation skills for complex contracts
- Master risk assessment and mitigation techniques in contract management
- Enhance dispute resolution and conflict management abilities
- Gain proficiency in managing international and multi-party contracts
- Learn to optimize contract performance and ensure compliance

Course Modules

Day 1: Advanced Contract Strategy and Planning

- Strategic contract planning techniques
- Aligning contracts with organizational goals
- Advanced risk identification and analysis
- Developing comprehensive contract management plans

Day 2: Complex Contract Negotiations

- Advanced negotiation strategies and tactics
- Managing multi-party negotiations
- Psychological aspects of high-stakes negotiations
- Negotiating complex terms and conditions

Day 3: Risk Management in Contracts

- Advanced risk assessment methodologies
- Developing risk mitigation strategies
- Contract insurance and indemnification
- Managing force majeure and unforeseen circumstances

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. In the background, there are concentric circles emanating from a point on the board.

UK Training
PARTNER

Day 4: International Contract Management

- Cross-border contract laws and regulations
- Managing cultural differences in international contracts
- Currency and payment considerations
- International dispute resolution mechanisms

Day 5: Advanced Contract Performance Management

- Key Performance Indicators KPIs for complex contracts
- Advanced monitoring and evaluation techniques
- Managing contract changes and modifications
- Strategies for performance improvement

Day 6: Financial Management in Complex Contracts

- Advanced pricing strategies and models
- Financial risk management in contracts
- Cost analysis and control techniques
- Managing complex payment structures

Day 7: Legal Aspects of Advanced Contract Management

- Complex legal issues in contract management
- Intellectual property rights in contracts
- Data protection and privacy considerations
- Managing legal risks and liabilities

Day 8: Dispute Resolution and Conflict Management

- Advanced negotiation techniques for dispute resolution
- Mediation and arbitration processes
- Managing contract terminations and breaches
- Strategies for preserving business relationships

Day 9: Technology in Advanced Contract Management

- AI and machine learning in contract management
- Blockchain and smart contracts
- Advanced contract management software solutions
- Data analytics for contract optimization

Day 10: Ethical Considerations and Best Practices

- Ethical decision-making in complex contract scenarios
- Corporate social responsibility in contracting
- Sustainability and environmental considerations

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. In the background, there are concentric circles emanating from a point on the board.

UK Training
PARTNER

- Emerging trends and future of contract management

Practical Wins for Participants

- Ability to strategically plan and negotiate high-value, complex contracts
- Enhanced skills in managing risks and resolving disputes in challenging contract scenarios
- Proficiency in optimizing contract performance and ensuring compliance in diverse business environments
- Improved capability to leverage advanced technologies for efficient contract management

A graphic of a chessboard with several chess pieces. A large gold king piece is prominent in the foreground, with a silver pawn and a silver knight behind it. In the background, there are concentric circles emanating from a point on the board.

UK Training
PARTNER

Blackbird training cities



Amman (Jordan)



Amsterdam (Netherlands)

Accra (Ghana)

Annecy (France)

Baku (Azerbaijan)

Bali (Indonesia)

Bangkok (Thailand)

Bangkok (Thailand)

Barcelona (Spain)

Batumi (Georgia)

Beijing (China)

Beirut (Lebanon)

Berlin (Germany)

Birmingham (UK)

Bordeaux (France)

Boston, Massachusetts (USA)

Brussels (Belgium)

Cairo (Egypt)

Cape Town (South Africa)

Casablanca (Morocco)

Cascais (Portugal)

Copenhagen (Denmark)

Doha (Qatar)

Dubai (UAE)

Düsseldorf (Germany)

UK Training
PARTNER



Blackbird Training Category



Human Resource



Audit & Quality Assurance



Finance, Accounting, Budgeting



Marketing, Sales, Customer Service



Secretary & Admin



Law and Contract Management



Project Management



IT & IT Engineering



Supply Chain & Logistics



Management & Leadership



Professional Skills



Oil & Gas Engineering



Health & Safety



Telecom Engineering



Hospital Management



Customs & Safety



Aviation



C-Suite Training



Agile and Refinement



Blackbird training Clients



MANNAI Trading
Company WLL,
Qatar



Alumina Corporation
Guinea



Booking.com
Netherlands



Oxfam GB International
Organization,
Yemen



Capital Markets
Authority,
Kuwait



Waltersmith Petroman Oil Limited
Nigeria



Qatar National Bank
(QNB),
Qatar



Qatar Foundation,
Qatar



AFRICAN UNION ADVISORY
BOARD ON CORRUPTION,
Tanzania



KFAS
Kuwait



Reserve Bank of
Malawi,
Malawi



Central Bank of Nigeria
Nigeria



Ministry of Interior
Kingdom of Saudi Arabia
KSA



Mabruk Oil Company
Libya



Saudi Electricity
Company,
KSA



BADAN PENGELOLA
KEUANGAN Haji,
Indonesia



NATO
Italy



ENI CORPORATE
UNIVERSITY,
Italy



Gulf Bank
Kuwait



General Organization for
Social Insurance
KSA



Defence Space Administration
Nigeria



National Industries
Group (Holding),
Kuwait



Hamad Medical
Corporation,
Qatar



USAID
Pakistan



STC Solutions,
KSA



North Oil company,



EKO Electricity



Oman Broadband



UNITED NATIONS
UN.



Authority for

UK Training
PARTNER



LONDON TRAINING PROVIDER



www.blackbird-training.com



training@blackbird-training.com



+44 7480 775526 / +44 7401 177335