

Negotiating, Drafting & Understanding Contracts Course

Law and Contract Management
Orlando, Florida (USA)
13 - 17 Oct 2025

UK Traininig

PARTNER



Negotiating, Drafting & Understanding Contracts Course

Ref: 321719_144869 **Date:** 13 - 17 Oct 2025 **Location:** Orlando, Florida (USA) **Fees:** 5700 Euro

Course Description

This comprehensive 5-day course covers the essential aspects of negotiating, drafting, and understanding contracts. Participants will gain practical skills in contract creation, negotiation strategies, and effective contract management. The course combines theoretical knowledge with hands-on exercises to ensure a thorough understanding of contract law and its application in business contexts.

Learning Objectives

- Develop advanced negotiation skills for creating favorable contract terms
- Master the art of drafting clear, concise, and legally sound contracts
- Understand key contract clauses and their implications in various business scenarios
- Learn effective contract management techniques to minimize risks and maximize benefits
- Gain insights into dispute resolution and contract enforcement strategies

Course Modules

Day 1: Fundamentals of Contract Law

- Introduction to contract law and its importance in business
- Essential elements of a valid contract
- Types of contracts and their applications
- Contract formation and execution processes

Day 2: Contract Negotiation Strategies

- Preparing for contract negotiations
- Effective communication techniques in negotiations
- Understanding and leveraging negotiation power
- Handling difficult negotiation scenarios

Day 3: Drafting Contracts

- Structure and components of a well-drafted contract
- Crafting clear and unambiguous contract language
- Key clauses and their proper formulation
- Common pitfalls in contract drafting and how to avoid them

A graphic of a chessboard with several chess pieces (king, queen, rook, knight, and pawns) in gold and silver. The text 'UK Training PARTNER' is overlaid on the board.

UK Training
PARTNER

Day 4: Contract Interpretation and Analysis

- Principles of contract interpretation
- Analyzing contract terms and conditions
- Identifying and mitigating contractual risks
- Case studies in contract interpretation

Day 5: Contract Management and Dispute Resolution

- Effective contract management practices
- Handling contract breaches and defaults
- Alternative dispute resolution methods
- Contract termination and wind-down procedures

Practical Wins for Participants

- Ability to negotiate more favorable contract terms
- Skills to draft clear and enforceable contracts
- Enhanced understanding of contract risks and mitigation strategies
- Improved contract management capabilities for better business outcomes

Blackbird training cities



Amman (Jordan)



Amsterdam (Netherlands)

Accra (Ghana)

Annecy (France)

Baku (Azerbaijan)

Bali (Indonesia)

Bangkok (Thailand)

Bangkok (Thailand)

Barcelona (Spain)

Batumi (Georgia)

Beijing (China)

Beirut (Lebanon)

Berlin (Germany)

Birmingham (UK)

Bordeaux (France)

Boston, Massachusetts (USA)

Brussels (Belgium)

Cairo (Egypt)

Cape Town (South Africa)

Casablanca (Morocco)

Cascais (Portugal)

Copenhagen (Denmark)

Doha (Qatar)

Dubai (UAE)

Düsseldorf (Germany)

UK Training
PARTNER

Blackbird Training Category



Human Resource



Audit & Quality Assurance



Finance, Accounting, Budgeting



Marketing, Sales, Customer Service



Secretary & Admin



Law and Contract Management



Project Management



IT & IT Engineering



Supply Chain & Logistics



Management & Leadership



Professional Skills



Oil & Gas Engineering



Health & Safety



Telecom Engineering



Hospital Management



Customs & Safety



Aviation



C-Suite Training



Agile and Refinement



Blackbird training Clients



MANNAI Trading
Company WLL,
Qatar



Alumina Corporation
Guinea



Booking.com
Netherlands



Oxfam GB International
Organization,
Yemen



Capital Markets
Authority,
Kuwait



Waltersmith Petroman Oil Limited
Nigeria



Qatar National Bank
(QNB),
Qatar



Qatar Foundation,
Qatar



AFRICAN UNION ADVISORY
BOARD ON CORRUPTION,
Tanzania



KFAS
Kuwait



Reserve Bank of
Malawi,
Malawi



Central Bank of Nigeria
Nigeria



Ministry of Interior
Kingdom of Saudi Arabia
KSA



Mabruk Oil Company
Libya



Saudi Electricity
Company,
KSA



BADAN PENGELOLA
KEUANGAN Haji,
Indonesia



NATO
Italy



ENI CORPORATE
UNIVERSITY,
Italy



Gulf Bank
Kuwait



General Organization for
Social Insurance
KSA



Defence Space Administration
Nigeria



National Industries
Group (Holding),
Kuwait



Hamad Medical
Corporation,
Qatar



USAID
Pakistan



STC Solutions,
KSA



North Oil company,



EKO Electricity



Oman Broadband



UNITED NATIONS
UN.



Authority for

UK Training
PARTNER



LONDON TRAINING PROVIDER



www.blackbird-training.com



training@blackbird-training.com



+44 7480 775526 / +44 7401 177335