

# Hotels and Supply: Optimizing Procurement for Hospitality

Finance, Economics & Markets  
Prague (Czech)  
12 - 16 Jan 2026

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## Hotels and Supply: Optimizing Procurement for Hospitality

**Ref:** 321709\_144530 **Date:** 12 - 16 Jan 2026 **Location:** Prague (Czech) **Fees:** 4400 **Euro**

### Course Description

This intensive 5-day course equips hospitality professionals with the knowledge and skills to optimize hotel supply chains and procurement processes. Participants will learn strategies to reduce costs, improve efficiency, and enhance guest experiences through effective supply management. The course covers key aspects of hotel procurement, from vendor selection to inventory control and sustainability practices.

### Learning Objectives

- Develop a comprehensive understanding of hotel supply chain management
- Master techniques for cost reduction and efficiency improvement in procurement
- Learn to implement sustainable and ethical sourcing practices
- Enhance negotiation skills for better vendor relationships and contracts
- Gain proficiency in inventory management and demand forecasting

### Course Modules

#### Day 1: Introduction to Hotel Supply Chain Management

- Overview of hotel supply chain components
- Key stakeholders in the procurement process
- Supply chain challenges specific to the hospitality industry
- Impact of effective procurement on guest satisfaction

#### Day 2: Strategic Sourcing and Vendor Management

- Vendor selection criteria and evaluation methods
- Negotiation strategies for optimal contracts
- Building and maintaining strong supplier relationships
- Risk management in the supply chain

#### Day 3: Inventory Management and Demand Forecasting

- Inventory control techniques for hotels
- Demand forecasting models for hospitality
- Just-in-time inventory management
- Technology solutions for inventory tracking

A graphic of a chessboard with several chess pieces, including a king, queen, and pawns, arranged on the board. The text 'UK Training PARTNER' is overlaid on the image.

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## Day 4: Sustainable and Ethical Sourcing

- Implementing green procurement practices
- Ethical considerations in hotel supply chains
- Local sourcing strategies and benefits
- Certifications and standards for sustainable procurement

## Day 5: Cost Optimization and Performance Metrics

- Strategies for reducing procurement costs
- Key performance indicators for supply chain efficiency
- Analyzing and improving procurement processes
- Benchmarking and continuous improvement techniques

## Practical Wins for Participants

- Develop a strategic sourcing plan for their hotel or hospitality business
- Create a sustainability roadmap for procurement processes
- Implement a cost-saving initiative in their organization's supply chain
- Establish performance metrics to track and improve procurement efficiency

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+44 7480 775526 / +44 7401 177335