

Financial KPIs for Professional Performance Management

Finance, Accounting, Budgeting
Rome (Italy)
20 - 24 Apr 2026

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Financial KPIs for Professional Performance Management

Ref: 321656_143129 **Date:** 20 - 24 Apr 2026 **Location:** Rome (Italy) **Fees:** 4200 **Euro**

Course Description

This intensive 5-day course equips professionals with the knowledge and skills to effectively develop, implement, and leverage financial Key Performance Indicators KPIs for strategic decision-making and organizational success. Participants will learn to identify, measure, and analyze critical financial metrics, create impactful dashboards, and drive performance improvement across various business functions.

Learning Objectives

- Understand the strategic importance of financial KPIs in business management
- Develop and implement effective KPIs aligned with organizational goals
- Master techniques for data analysis and visualization of financial metrics
- Learn to create actionable insights from KPI data to drive business growth
- Understand how to cascade KPIs throughout the organization for alignment
- Develop skills to conduct effective performance review meetings using KPIs

Course Modules

Day 1: Introduction to Financial KPIs

- Understanding KPIs and their role in financial management
- Types of financial KPIs: profitability, liquidity, efficiency, leverage, and valuation
- Aligning KPIs with organizational strategy and goals
- Best practices for KPI selection and development

Day 2: Developing Effective Financial KPIs

- Key Performance Questions KPQs and their importance
- Step-by-step process for developing meaningful KPIs
- Setting SMART targets for financial KPIs
- Balancing leading and lagging indicators

Day 3: Implementing KPI Measurement Systems

- Data collection and quality assurance for KPIs
- Designing effective KPI dashboards and scorecards
- Tools and technologies for KPI tracking and reporting
- Overcoming common challenges in KPI implementation

A graphic of a chessboard with several chess pieces, including a king, queen, and pawns, arranged on the board. The text 'UK Training PARTNER' is overlaid on the image.

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Day 4: Analyzing and Interpreting Financial KPIs

- Techniques for data analysis and interpretation
- Benchmarking and comparative analysis
- Identifying trends and patterns in KPI data
- Turning KPI insights into actionable strategies

Day 5: Leveraging KPIs for Performance Management

- Cascading KPIs throughout the organization
- Conducting effective performance review meetings using KPIs
- Linking KPIs to employee performance and incentives
- Continuous improvement and evolution of KPI systems

Practical Wins for Participants

- Ability to develop a comprehensive set of financial KPIs tailored to their organization
- Skills to design and implement effective KPI dashboards for decision-making
- Techniques to derive actionable insights from KPI data to drive business growth
- Strategies to foster a performance-driven culture using KPIs across the organization

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. In the background, there are concentric circles emanating from a point on the board.

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