

Managing Excellence in Hospitality & Transport Training

Hospital Management
Madrid (Spain)
14 - 25 Jul 2025

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Managing Excellence in Hospitality & Transport Training

Ref: 321564_141060 **Date:** 14 - 25 Jul 2025 **Location:** Madrid (Spain) **Fees:** 7400 **Euro**

Course Description

This intensive 10-day course is designed for professionals in the hospitality and transportation industries seeking to enhance their management skills and drive operational excellence. Participants will gain comprehensive knowledge of customer service, operational efficiency, marketing strategies, and leadership techniques specific to these sectors. The course combines theoretical concepts with practical applications to provide a well-rounded learning experience.

Learning Objectives

- Develop advanced customer service strategies for hospitality and transport
- Master operational efficiency techniques for improved service delivery
- Create effective marketing plans for hospitality and transportation services
- Enhance leadership skills for managing diverse teams in dynamic environments
- Implement sustainable practices in hospitality and transport operations

Course Modules

Day 1: Introduction to Hospitality and Transport Management

- Industry overview and current trends
- Key challenges and opportunities
- The role of technology in modern operations
- Customer expectations in hospitality and transport

Day 2: Customer Service Excellence

- Understanding the customer journey
- Personalization and customization strategies
- Handling complaints and service recovery
- Building customer loyalty programs

Day 3: Operational Efficiency in Hospitality

- Front office and reservation management
- Housekeeping and maintenance optimization
- Food and beverage service efficiency
- Event management and MICE operations

A graphic of a chessboard with several chess pieces (king, queen, rook, bishop, knight, and pawns) in gold and silver. The text 'UK Training PARTNER' is overlaid on the board.

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Day 4: Transport Operations Management

- Fleet management and maintenance
- Scheduling and route optimization
- Passenger safety and security protocols
- Baggage handling and tracking systems

Day 5: Marketing Strategies for Hospitality and Transport

- Digital marketing and social media engagement
- Branding and positioning
- Pricing strategies and revenue management
- Partnership and collaboration opportunities

Day 6: Financial Management and Cost Control

- Budgeting and forecasting
- Cost reduction strategies
- Yield management techniques
- Financial performance analysis

Day 7: Human Resource Management

- Recruitment and retention strategies
- Training and development programs
- Performance management systems
- Employee engagement and motivation

Day 8: Technology Integration and Innovation

- Property management systems
- Customer relationship management tools
- Artificial intelligence and automation
- Data analytics for decision-making

Day 9: Sustainability and Corporate Social Responsibility

- Eco-friendly practices in hospitality and transport
- Energy efficiency and waste management
- Community engagement initiatives
- Ethical business practices and compliance

Day 10: Leadership and Change Management

- Effective leadership styles in service industries
- Managing diverse and multicultural teams
- Crisis management and problem-solving

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. In the background, there are concentric circles emanating from the center of the board.

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- Implementing and managing organizational change

Practical Wins for Participants

- Develop a customized customer service strategy for their organization
- Create an operational efficiency improvement plan
- Design a digital marketing campaign for a hospitality or transport service
- Formulate a sustainability initiative for implementation in their workplace

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. In the background, there are concentric circles emanating from a point on the board.

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