

Acquisition & Merger: Strategic Management & Finance

Special Workshops
Toronto (Canada)
21 - 25 Jul 2025

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Acquisition & Merger: Strategic Management & Finance

Ref: 321554_140915 **Date:** 21 - 25 Jul 2025 **Location:** Toronto (Canada) **Fees:** 4700 **Euro**

Course Description

This intensive 5-day course provides a comprehensive overview of mergers and acquisitions M&A strategy and corporate finance. Participants will gain practical skills in valuation, deal structuring, post-merger integration, and financial modeling. The course combines theoretical frameworks with real-world case studies to deliver a holistic understanding of M&A and corporate finance principles.

Learning Objectives

- Develop a strategic approach to M&A, including target selection and value creation strategies
- Master valuation techniques and financial modeling for M&A transactions
- Understand the intricacies of deal structuring, negotiation, and execution
- Learn effective post-merger integration strategies to maximize synergies
- Gain insights into corporate finance principles and their application in M&A

Course Modules

Day 1: M&A Strategy and Corporate Finance Fundamentals

- Introduction to M&A strategy and value creation
- Corporate finance principles and their role in M&A
- Industry analysis and target selection
- Types of M&A transactions and their strategic implications

Day 2: Valuation Techniques and Financial Modeling

- Discounted Cash Flow DCF analysis
- Comparable company analysis and precedent transactions
- Synergy valuation and analysis
- Building a comprehensive M&A financial model

Day 3: Deal Structuring and Negotiation

- M&A process and deal structuring
- Due diligence best practices
- Negotiation strategies and tactics
- Legal and regulatory considerations in M&A

Day 4: Post-Merger Integration and Value Realization

A graphic of a chessboard with several chess pieces, including a king, queen, and pawns, arranged on the board. The text 'UK Training PARTNER' is overlaid on the right side of the board.

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- Post-merger integration planning and execution
- Cultural integration and change management
- Synergy realization and performance tracking
- Case studies of successful and failed integrations

Day 5: Advanced Topics in M&A and Corporate Finance

- Cross-border M&A considerations
- Leveraged buyouts and private equity transactions
- Corporate restructuring and divestitures
- Emerging trends in M&A and corporate finance

Practical Wins for Participants

- Ability to develop and evaluate M&A strategies aligned with corporate objectives
- Proficiency in valuation techniques and financial modeling for M&A transactions
- Enhanced negotiation and deal structuring skills for successful M&A execution
- Improved capacity to plan and implement effective post-merger integrations

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. In the background, there are concentric circles emanating from a point on the board.

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