

Contract Leadership for Non-Legal Professionals Course

Governance, Risk, & Compliance (GRC)
Düsseldorf (Germany)
17 - 21 Nov 2025

UK Traininig

PARTNER



Contract Leadership for Non-Legal Professionals Course

Ref: 321416_139625 **Date:** 17 - 21 Nov 2025 **Location:** Düsseldorf (Germany) **Fees:** 4200 Euro

Course Description

This intensive 5-day course equips non-legal professionals with essential contract leadership skills. Participants will learn to navigate complex contract negotiations, manage risks, and drive strategic outcomes. The course combines theoretical knowledge with practical applications to enhance decision-making and leadership in contract management.

Learning Objectives

- Develop a strategic approach to contract negotiation and management
- Understand key legal principles and their impact on business operations
- Learn to identify and mitigate contract-related risks
- Enhance communication skills for effective stakeholder management
- Master techniques for resolving contract disputes and conflicts

Course Modules

Day 1: Foundations of Contract Leadership

- Introduction to contract law for non-lawyers
- The role of contracts in business strategy
- Contract lifecycle management
- Ethical considerations in contract leadership

Day 2: Negotiation Strategies and Techniques

- Principles of effective negotiation
- Preparing for contract negotiations
- Negotiation tactics and counter-tactics
- Handling difficult negotiation scenarios

Day 3: Risk Management in Contracts

- Identifying and assessing contract risks
- Risk allocation and mitigation strategies
- Insurance and indemnification clauses
- Compliance and regulatory considerations

Day 4: Strategic Contract Design and Drafting

A graphic of a chessboard with several chess pieces (a king, a queen, a rook, and a pawn) in gold and silver. The text 'UK Training PARTNER' is overlaid on the board.

UK Training
PARTNER

- Key contract clauses and their implications
- Tailoring contracts to business objectives
- Avoiding common pitfalls in contract language
- Reviewing and approving contracts effectively

Day 5: Contract Performance and Dispute Resolution

- Monitoring and managing contract performance
- Handling breaches and defaults
- Alternative dispute resolution methods
- Negotiating contract amendments and terminations

Practical Wins for Participants

- Improved ability to lead contract negotiations confidently
- Enhanced skills in identifying and mitigating contract risks
- Increased effectiveness in aligning contracts with business strategy
- Developed expertise in resolving contract-related conflicts efficiently

Blackbird training cities



Amman (Jordan)



Amsterdam (Netherlands)

Accra (Ghana)

Annecy (France)

Baku (Azerbaijan)

Bali (Indonesia)

Bangkok (Thailand)

Bangkok (Thailand)

Barcelona (Spain)

Batumi (Georgia)

Beijing (China)

Beirut (Lebanon)

Berlin (Germany)

Birmingham (UK)

Bordeaux (France)

Boston, Massachusetts (USA)

Brussels (Belgium)

Cairo (Egypt)

Cape Town (South Africa)

Casablanca (Morocco)

Cascais (Portugal)

Copenhagen (Denmark)

Doha (Qatar)

Dubai (UAE)

Düsseldorf (Germany)

UK Training
PARTNER



Blackbird Training Category



Human Resources Management



Audit & Quality



Finance, Economics & Markets



Marketing, Sales & Negotiation



Secretary & Admin



Governance, Risk, & Compliance (GRC)



Project Management



Technology & Digital Transformation



Procurement, Contracts & Supply Chain



Leadership & Management Development



Professional Skills & Career Enhancement



Oil, Gas & Energy Industry Specialization



Healthcare & Safety Management



Telecom Engineering



Hospital Management



Customs Management & Global Trade Compliance



Aviation, Transportation & Logistics



Board Members & C-Suite Development



Agile and Refinement



Business Strategy & Competitive Analysis

Operational Risk Management



Blackbird training Clients



MANNAI Trading
Company WLL,
Qatar



Alumina Corporation
Guinea



Booking.com
Netherlands



Oxfam GB International
Organization,
Yemen



Capital Markets
Authority,
Kuwait



Waltersmith Petroman Oil Limited
Nigeria



Qatar National Bank
(QNB),
Qatar



Qatar Foundation,
Qatar



AFRICAN UNION ADVISORY
BOARD ON CORRUPTION,
Tanzania



KFAS
Kuwait



Reserve Bank of
Malawi,
Malawi



Central Bank of Nigeria
Nigeria



Ministry of Interior
Kingdom of Saudi Arabia
KSA



Mabruk Oil Company
Libya



Saudi Electricity
Company,
KSA



BADAN PENGELOLA
KEUANGAN Haji,
Indonesia



NATO
Italy



ENI CORPORATE
UNIVERSITY,
Italy



Gulf Bank
Kuwait



General Organization for
Social Insurance
KSA



Defence Space Administration
Nigeria



National Industries
Group (Holding),
Kuwait



Hamad Medical
Corporation,
Qatar



USAID
Pakistan



STC Solutions,
KSA



North Oil company,



EKO Electricity



Oman Broadband



UNITED NATIONS
UN.



Authority for

UK Training
PARTNER



LONDON TRAINING PROVIDER



www.blackbird-training.com



training@blackbird-training.com



+44 7480 775526 / +44 7401 177335