

Mastering Professional Contract Management Excellence

Law and Contract Management
Sharm El-Sheikh (Egypt)
21 - 25 Sep 2025

UK Traininig

PARTNER



Mastering Professional Contract Management Excellence

Ref: 32096_138463 **Date:** 21 - 25 Sep 2025 **Location:** Sharm El-Sheikh (Egypt) **Fees:** 3700 Euro

Course Description

This comprehensive 5-day course equips participants with the essential skills and knowledge required to excel as professional contract managers. Covering key areas such as negotiation, risk management, legal compliance, and financial analysis, the course provides a solid foundation for managing contracts effectively in various business environments.

Learning Objectives

- Develop advanced negotiation skills for successful contract outcomes
- Understand and apply risk management strategies in contract processes
- Gain proficiency in legal and regulatory compliance aspects of contract management
- Enhance financial analysis skills for effective contract evaluation and decision-making
- Master the use of technology and innovation in modern contract management

Course Modules

Day 1: Foundations of Contract Management

- Introduction to contract management principles
- Contract lifecycle and key stages
- Role and responsibilities of a contract manager
- Best practices in contract administration

Day 2: Advanced Negotiation Techniques

- Negotiation strategies and tactics
- Effective communication in contract negotiations
- Handling difficult negotiations and conflict resolution
- Collaborative negotiation approaches

Day 3: Risk Management and Compliance

- Identifying and assessing contract risks
- Risk mitigation strategies
- Legal and regulatory compliance in contract management
- Ethical considerations in contract management

Day 4: Financial Aspects of Contract Management

A graphic of a chessboard with several chess pieces (king, queen, rook, knight, and pawns) in gold and silver. The text 'UK Training PARTNER' is overlaid on the board.

UK Training
PARTNER

- Financial analysis for contract evaluation
- Cost-benefit analysis techniques
- Budgeting and cost management in contracts
- Performance metrics and KPIs in contract management

Day 5: Technology and Innovation in Contract Management

- Contract management software and tools
- Data analytics in contract management
- Automation and AI in contract processes
- Future trends in contract management technology

Practical Wins for Participants

- Develop a comprehensive contract negotiation strategy
- Create a risk assessment and mitigation plan for a sample contract
- Perform a detailed financial analysis of a complex contract
- Design a technology implementation plan for contract management processes

Blackbird training cities



Amman (Jordan)



Amsterdam (Netherlands)

Accra (Ghana)

Annecy (France)

Baku (Azerbaijan)

Bali (Indonesia)

Bangkok (Thailand)

Bangkok (Thailand)

Barcelona (Spain)

Batumi (Georgia)

Beijing (China)

Beirut (Lebanon)

Berlin (Germany)

Birmingham (UK)

Bordeaux (France)

Boston, Massachusetts (USA)

Brussels (Belgium)

Cairo (Egypt)

Cape Town (South Africa)

Casablanca (Morocco)

Cascais (Portugal)

Copenhagen (Denmark)

Doha (Qatar)

Dubai (UAE)

Düsseldorf (Germany)

UK Training
PARTNER

Blackbird Training Category



Human Resource



Audit & Quality Assurance



Finance, Accounting, Budgeting



Marketing, Sales, Customer Service



Secretary & Admin



Law and Contract Management



Project Management



IT & IT Engineering



Supply Chain & Logistics



Management & Leadership



Professional Skills



Oil & Gas Engineering



Health & Safety



Telecom Engineering



Hospital Management



Customs & Safety



Aviation



C-Suite Training



Agile and Refinement



Blackbird training Clients



MANNAI Trading
Company WLL,
Qatar



Alumina Corporation
Guinea



Booking.com
Netherlands



Oxfam GB International
Organization,
Yemen



Capital Markets
Authority,
Kuwait



Waltersmith Petroman Oil Limited
Nigeria



Qatar National Bank
(QNB),
Qatar



Qatar Foundation,
Qatar



AFRICAN UNION ADVISORY
BOARD ON CORRUPTION,
Tanzania



KFAS
Kuwait



Reserve Bank of
Malawi,
Malawi



Central Bank of Nigeria
Nigeria



Ministry of Interior
Kingdom of Saudi Arabia
KSA



Mabruk Oil Company
Libya



Saudi Electricity
Company,
KSA



BADAN PENGELOLA
KEUANGAN Haji,
Indonesia



NATO
Italy



ENI CORPORATE
UNIVERSITY,
Italy



Gulf Bank
Kuwait



General Organization for
Social Insurance
KSA



Defence Space Administration
Nigeria



National Industries
Group (Holding),
Kuwait



Hamad Medical
Corporation,
Qatar



USAID
Pakistan



STC Solutions,
KSA



North Oil company,



EKO Electricity



Oman Broadband



UNITED NATIONS
UN.



Authority for

UK Training
PARTNER



LONDON TRAINING PROVIDER



www.blackbird-training.com



training@blackbird-training.com



+44 7480 775526 / +44 7401 177335