

E-Procurement & Purchasing Management: Digital Transformation

Special Workshops
Geneva (Switzerland)
14 - 18 Jul 2025

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E-Procurement & Purchasing Management: Digital Transformation

Ref: 3305_138196 **Date:** 14 - 18 Jul 2025 **Location:** Geneva (Switzerland) **Fees:** 4700 **Euro**

Course Description

This comprehensive 5-day course equips procurement professionals with the knowledge and skills to implement and manage e-procurement systems effectively. Participants will explore digital purchasing strategies, supplier relationship management, and modern procurement techniques to drive organizational efficiency and cost savings.

Learning Objectives

- Understand the fundamentals of e-procurement and its impact on business operations
- Develop strategies for successful e-procurement implementation and adoption
- Master digital tools and technologies for streamlined purchasing processes
- Learn best practices in supplier management and negotiation in a digital environment
- Analyze and optimize procurement data for informed decision-making

Course Modules

Day 1: Introduction to E-Procurement

- Evolution of procurement practices
- Benefits and challenges of e-procurement
- E-procurement ecosystem and stakeholders
- Key components of an e-procurement system

Day 2: E-Procurement Strategy and Implementation

- Developing an e-procurement strategy
- Change management for e-procurement adoption
- Integration with existing systems and processes
- Best practices for successful implementation

Day 3: Digital Tools and Technologies

- E-sourcing and e-tendering platforms
- E-catalogs and punch-out systems
- E-invoicing and payment solutions
- Blockchain and AI in procurement

Day 4: Supplier Management in the Digital Age

A graphic of a chessboard with several chess pieces (king, queen, rook, knight, and pawns) in gold and silver. The text 'UK Training PARTNER' is overlaid on the board.

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- Supplier onboarding and performance management
- E-auctions and reverse auctions
- Digital contract management
- Collaborative supplier relationships

Day 5: Data Analytics and Optimization

- Procurement analytics and reporting
- Spend analysis and category management
- Risk management in e-procurement
- Continuous improvement strategies

Practical Wins for Participants

- Develop a roadmap for e-procurement implementation in their organization
- Gain hands-on experience with popular e-procurement tools and platforms
- Create a digital supplier management strategy to enhance collaboration and performance
- Learn to leverage procurement data for strategic decision-making and cost savings

A graphic of a chessboard with several chess pieces (a king, a queen, and a pawn) in gold and silver. The board is checkered and has a subtle circular pattern in the background.

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