

Strategic Procurement Planning: Mastering Best Practices





Strategic Procurement Planning: Mastering Best Practices

Ref: 321542_136343 Date: 11 - 15 Aug 2025 Location: Tunis (Tunisia) Fees: 3700 Euro

Course Description

This comprehensive 5-day course equips procurement professionals with the knowledge and skills to develop and implement effective strategic procurement plans. Participants will learn best practices in spend analysis, supplier management, risk mitigation, and performance measurement to optimize procurement processes and drive organizational value.

Learning Objectives

- Develop a strategic procurement plan aligned with organizational goals
- Apply advanced spend analysis and category management techniques
- Implement effective supplier relationship management strategies
- Integrate risk management into the procurement planning process
- Utilize key performance indicators to measure procurement effectiveness

Course Modules

Day 1: Foundations of Strategic Procurement

- Introduction to strategic procurement planning
- Aligning procurement with organizational objectives
- Procurement process optimization
- Stakeholder management in procurement

Day 2: Spend Analysis and Category Management

- Advanced spend analysis techniques
- Category management strategies
- Demand forecasting and planning
- Cost reduction and value creation opportunities

Day 3: Supplier Relationship Management

- Supplier segmentation and evaluation
- Developing strategic supplier partnerships
- Supplier performance management
- Negotiation strategies for procurement professionals

Day 4: Risk Management in Procurement

Head Office: +44 7480 775 526 | 0 7401 177 335





- Identifying and assessing procurement risks
- Developing risk mitigation strategies
- Supply chain resilience planning
- Ethical considerations in procurement

Day 5: Performance Measurement and Continuous Improvement

- Key performance indicators for procurement
- Implementing a procurement balanced scorecard
- Data analytics for procurement optimization
- · Continuous improvement methodologies

Practical Wins for Participants

- Develop a customized strategic procurement plan for your organization
- Create a supplier scorecard to enhance vendor management
- Implement a risk assessment framework for procurement activities
- Design a performance measurement dashboard for procurement effectiveness



Head Office: +44 7480 775 526 | 0 7401 177 335



Blackbird training cities





Annecy (France)

Baku (Azerbaijan)

Accra (Ghana)

Bali (Indonesia)

Bangkok (Thailand)

Bangkok (Thailand)

Barcelona (Spain)

Batumi (Georgia)

Beijing (China)

Beirut (Lebanon)

Berlin (Germany)

Birmingham (UK)

Bordeax (France)

Boston, Massachusetts (USA)

Brussels (Belgium)

Cairo (Egypt)

Cape Town (South Africa)

Casablanca (Morocco)

Cascais (Portugal)

Copenhagen (Denmark)

Doha (Qatar)

Dubai (UAE)

Düsseldorf (Germany)

Head Office: +44 7480 775 526 | 0 7401 177 335





Blackbird Training Category



Human Resource



Audit & Quality Assurance



Finance, Accounting, Budgeting



Marketing, Sales, Customer Service



Secretary & Admin



Law and Contract Management



Project Management



IT & IT Engineering



Supply Chain & Logistics



Management & Leadership



Professional Skills



Oil & Gas Engineering



Health & Safety



Telecom Engineering



Hospital Management



Customs & Safety



Aviation



C-Suite Training



Agile and Refinement



Head Office: +44 7480 775 526 | 0 7401 177 335



Blackbird training Clients



MANNAI Trading Company WLL,



Alumina Corporation **Guinea**



Netherlands



Oxfam GB International Organization, Yemen



Capital Markets Authority, Kuwait



Nigeria





Oatar Foundation, **Qatar**



AFRICAN UNION ADVISORY BOARD ON CORRUPTION, Tanzania



Kuwait



Reserve Bank of Malawi, **Malawi**



Central Bank of Nigeria
Nigeria



Ministry of Interior, KSA



Mabruk Oil Company **Libya**



Saudi Electricity Company,



BADAN PENGELOLA KEUANGAN Haji, Indonesia



NATO **Italy**



ENI CORPORATE UNIVERSITY, Italy



Kuwait



General Organization for Social Insurance KSA



Defence Space Administration **Nigeria**



National Industries Group (Holding), Kuwait



Hamad Medical Corporation, **Qatar**



USAID **Pakistan**



STC Solutions, KSA



North Oil company,



EKO Electricity



Oman Broadband



UN.



Head Office: +44 7480 775 526 | 0 7401 177 335





LONDON TRAINING PROVIDER

