

## Advanced Selection, Interviewing & Recruitment Skills

Human Resources Manama (Bahrain) 06 - 10 Apr 2025

## UK Traininig **PARTNER**

www.blackbird-training.com



### Advanced Selection, Interviewing & Recruitment Skills

Ref: 3003\_134498 Date: 06 - 10 Apr 2025 Location: Manama (Bahrain) Fees: 3700 Euro

## Introduction

Organizational success depends on attracting the right level and mix of skills to meet the everchanging business needs. In addition, recruiting and hiring the right people is getting more difficult and recruitment mistakes are getting costlier. This course will give you the knowledge and skills to ensure the business is able to plan for and attract the best employees in an efficient and costeffective manner.

You will learn all the desirable attributes, qualities, and styles to be successful at screening, interviewing, evaluating applicants, and employees. You will learn principles and frameworks, dos and don'ts, and explore best practice examples from large organizations. You will have the opportunity to build a screening, interviewing, and evaluating portfolio through the various practical workshops that will be undertaken during the course.

## **Course Objectives of The Advanced Strategies in Recruitment &** Selection

- Identify the importance of a talent acquisition strategy and where it fits into the overall HR and business strategies
- Recognize the importance and need for workforce planning
- Appreciate the importance of organizational culture and its impact on talent acquisition
- Develop and implement a talent acquisition strategy
- Identify the qualities and characteristics of individuals most likely to succeed in your organization
- Develop the key skills that will make you an Employer of Choice EoC and win the war for talent
- Identify and verify that the candidates have the right competencies
- Increase the likelihood of higher job satisfaction and reduce turnover rates by making sure you hire the right employee for the job
- Discover how to achieve the best value for money through adopting precise selection measures, and careful placement procedures
- Explore and implement current industry best practice in recruitment, selection, and hiring

## The Advanced Strategies in Recruitment & Selection Course Outlines





#### Day 1

#### **Recruitment Planning**

- Adopting a "talent culture"
- Aligning our people requirements to business strategy
- The importance of creating a recruitment plan
- Recruitment and becoming an Employer of Choice
- Utilizing employee branding
- The recruitment process and the role of HR and managers
- Job descriptions, job analysis, and establishing the package
- Workforce planning

#### Day 2

#### **Sourcing & Attracting**

- The rules of attraction
- Effective advertising
- Use of online recruitment and developing an online recruitment strategy
- Utilizing your company website and social media channels in recruitment and branding
  Social media
  - Using LinkedIn
- Effective headhunting and search agencies.
- Working with recruiters
- Sourcing from alternatives

#### Day 3

#### Selection

- Understanding the selection process
- Selection tools
- The interview process
- Other assessment techniques
- Competency-based interviewing and psychometric testing
- Interview structure
- Recruitment interview techniques and exercises
  - Preparing for the interview
  - Conducting the interview
  - Meeting the applicant
  - Guidelines on asking difficult questions
  - Sharing information with the candidate
  - Ending the interview professionally
- Using psychometric tests
- Conducting background checks for final candidates
- Completing the recruitment process, references, employment contracts, administration, etc.



Head Office: +44 7480 775 526 | 0 7401 177 335 Email: training@blackbird-training.com Website: www.blackbird-training.com



#### Day 4

#### **Hiring & On-boarding**

- Managing the offer process
- The hiring mistakes
- Moving from induction to 'onboarding'
- How to make an impact on your new employees
- Effective management of the probation period
- Metrics

#### Day 5

#### **Measuring recruitment efforts**

- The main KPIs for measuring the recruitment function
- Applicant response ratios
- Qualified application ratios
- Yield rates
- Time to fill and time to join
- Offer acceptance ratio





## Blackbird training cities

Accra1 (Ghana)	Amman (Jordan)	Amsterdam (Netherlands)	Annecy (France)
Baku (Azerbaijan)	Bali (Indonesia)	Bangkok (Thailand)	Bangkok (Thailand)
Barcelona (Spain)	Batumi (Georgia)	Beijing (China)	Beirut (Lebanon)
Berlin (Germany)	Birmingham (UK)	Bordeax (France)	Boston,Massachusetts (USA)
Brussels (Belgium)	Cairo (Egypt)	Cape Town (South Africa)	Casablanca (Morocco)
Cascais (Portugal)	Copenhagen (Denmark)	Doha (Qatar)	Dubai (UAE)

Düsseldorf (Germany)

Head Office: +44 7480 775 526 | 0 7401 177 335 Email: training@blackbird-training.com Website: www.blackbird-training.com





## Blackbird Training Category



Human Resources



Secretary & Admin



Supply Chain & Logistics



Health & Safety



Aviation



Audit & Quality Assurance



Law and Contract Management



Management & Leadership



Telecom Engineering



C-Suite Training



Finance, Accounting, Budgeting



**Project Management** 



**Professional Skills** 



Hospital Management



Agile and Refinement



Marketing, Sales, Customer Service



IT & IT Engineering



Oil & Gas Engineering



Customs & Safety





## **Blackbird training Clients**

Β.

**Booking.com** 

Netherlands



Trading any WLL, MANNAI Comp Qatar



Nigeria

Qatar

GAC

UNE FILIALE D'EGA

Alumina Corporation

Guinea





Oatar Foundation, Oatar



Oxfam GB International Organization, **Yemen** 



Capital Markets Authority, Kuwait





Reserve Bar Malawi, **Malawi** Bank of



Ce Nigeria



Ministry of Interior, KSA



AFRICAN UNION ADVISORY BOARD ON CORRUPTION, Tanzania

الشركة السعودية للكهريا. Saudi Electricity Company

Saudi Electricity Company, KSA

Ś

General Organization for Social Insurance KSA

General Or



BADAN PENGELOLA KEUANGAN Haji, Indonesia



Nigeria



NATO

Italy

شاعات الوطنية National Industries Group (Holding), Kuwait



North Oil company,



EKO Electricity

Oman Broadband

ad Medical Co

Hamad Medical

Corporation, Oatar



USAID Pakistan



UN.



STC Solutions, KSA





Head Office: +44 7480 775 526 | 0 7401 177 335 Email: training@blackbird-training.com Website: www.blackbird-training.com

eni ENI CORPORATE UNIVERSITY, Italy



Gulf Bo Kuwait



# ES BLACKBIRD FORTRAINING

## LONDON TRAINING PROVIDER