

Strategic Purchasing & Supply Management Mastery Course

Supply Chain & Logistics
Baku (Azerbaijan)
22 - 26 Sep 2025

UK Traininig

PARTNER



Strategic Purchasing & Supply Management Mastery Course

Ref: 321508_133980 **Date:** 22 - 26 Sep 2025 **Location:** Baku (Azerbaijan) **Fees:** 4400 **Euro**

Course Description

This comprehensive 5-day course equips procurement professionals with advanced strategies for optimizing purchasing and supply management. Participants will learn to align procurement with organizational goals, analyze costs effectively, and develop strong supplier relationships. The course covers key aspects of strategic sourcing, value chain analysis, and global procurement practices.

Learning Objectives

- Develop and implement effective procurement strategies aligned with organizational goals
- Master cost and price analysis techniques for informed decision-making
- Optimize supplier relationships and performance management
- Enhance value chain analysis and global sourcing capabilities
- Apply strategic purchasing principles to drive organizational value and competitive advantage

Course Modules

Day 1: Strategic Procurement Foundations

- Introduction to strategic purchasing and its organizational impact
- Aligning procurement with business objectives
- Spend analysis and opportunity assessment
- Developing a strategic sourcing roadmap

Day 2: Cost and Price Analysis

- Understanding supplier pricing models
- Cost breakdown analysis techniques
- Total Cost of Ownership TCO concepts
- Negotiation strategies based on cost insights

Day 3: Supplier Relationship Management

- Supplier evaluation and selection criteria
- Performance measurement and scorecards
- Supplier development and continuous improvement
- Managing strategic partnerships

UK Training

PARTNER



Day 4: Value Chain Optimization

- Mapping and analyzing the value chain
- Identifying value-adding activities
- Lean procurement principles
- Risk management in the supply chain

Day 5: Global Sourcing and Future Trends

- International procurement strategies
- Managing global supplier networks
- Sustainable and ethical sourcing practices
- Digital transformation in procurement

Practical Wins for Participants

- Develop a strategic sourcing plan for a key category in your organization
- Create a supplier scorecard system to enhance performance management
- Conduct a value chain analysis to identify cost-saving opportunities
- Design a global sourcing strategy for a specific product or service

Blackbird training cities



Amman (Jordan)



Amsterdam (Netherlands)

Accra (Ghana)

Annecy (France)

Baku (Azerbaijan)

Bali (Indonesia)

Bangkok (Thailand)

Bangkok (Thailand)

Barcelona (Spain)

Batumi (Georgia)

Beijing (China)

Beirut (Lebanon)

Berlin (Germany)

Birmingham (UK)

Bordeaux (France)

Boston, Massachusetts (USA)

Brussels (Belgium)

Cairo (Egypt)

Cape Town (South Africa)

Casablanca (Morocco)

Cascais (Portugal)

Copenhagen (Denmark)

Doha (Qatar)

Dubai (UAE)

Düsseldorf (Germany)

UK Training
PARTNER



Blackbird Training Category



Human Resource



Audit & Quality Assurance



Finance, Accounting, Budgeting



Marketing, Sales, Customer Service



Secretary & Admin



Law and Contract Management



Project Management



IT & IT Engineering



Supply Chain & Logistics



Management & Leadership



Professional Skills



Oil & Gas Engineering



Health & Safety



Telecom Engineering



Hospital Management



Customs & Safety



Aviation



C-Suite Training



Agile and Refinement



Blackbird training Clients



MANNAI Trading
Company WLL,
Qatar



Alumina Corporation
Guinea



Booking.com
Netherlands



Oxfam GB International
Organization,
Yemen



Capital Markets
Authority,
Kuwait



Waltersmith Petroman Oil Limited
Nigeria



Qatar National Bank
(QNB),
Qatar



Qatar Foundation,
Qatar



AFRICAN UNION ADVISORY
BOARD ON CORRUPTION,
Tanzania



KFAS
Kuwait



Reserve Bank of
Malawi,
Malawi



Central Bank of Nigeria
Nigeria



Ministry of Interior
Kingdom of Saudi Arabia
KSA



Mabruk Oil Company
Libya



Saudi Electricity
Company,
KSA



BADAN PENGELOLA
KEUANGAN Haji,
Indonesia



NATO
Italy



ENI CORPORATE
UNIVERSITY,
Italy



Gulf Bank
Kuwait



General Organization for
Social Insurance
KSA



Defence Space Administration
Nigeria



National Industries
Group (Holding),
Kuwait



Hamad Medical
Corporation,
Qatar



USAID
Pakistan



STC Solutions,
KSA



North Oil company,



EKO Electricity



Oman Broadband



UNITED NATIONS
UN.



Authority for

UK Training
PARTNER



LONDON TRAINING PROVIDER



www.blackbird-training.com



training@blackbird-training.com



+44 7480 775526 / +44 7401 177335