

# Managing the Cash Cycle: Accounts Receivable & Payable

Finance, Accounting, Budgeting Amsterdam (Netherlands) 14 - 18 Jul 2025





#### Managing the Cash Cycle: Accounts Receivable & Payable

Ref: 321553\_131524 Date: 14 - 18 Jul 2025 Location: Amsterdam (Netherlands) Fees: 4200

**Euro** 

#### **Course Description**

This intensive 5-day course provides a comprehensive understanding of cash cycle management, focusing on accounts receivable and payable. Participants will learn strategies to optimize cash flow, reduce working capital requirements, and improve overall financial performance. The course covers best practices in credit management, collections, payment strategies, and cash forecasting techniques.

#### **Learning Objectives**

- Understand the cash cycle and its impact on business operations
- Develop strategies to accelerate cash inflows and optimize cash outflows
- Implement effective credit management and collections processes
- Utilize cash forecasting techniques for improved decision-making
- Apply best practices in accounts payable management
- Identify opportunities for working capital optimization

#### **Course Modules**

#### **Day 1: Cash Cycle Fundamentals**

- Introduction to the cash cycle
- Working capital management principles
- Cash flow analysis techniques
- Key performance indicators for cash management

#### **Day 2: Accounts Receivable Management**

- Credit policy development and implementation
- Customer credit risk assessment
- Effective invoicing and billing practices
- Collections strategies and techniques

#### **Day 3: Accounts Payable Optimization**

- Vendor management and negotiation
- Payment terms optimization
- Cash disbursement strategies
- · Leveraging technology in accounts payable

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#### **Day 4: Cash Forecasting and Planning**

- Cash flow forecasting methodologies
- Short-term and long-term cash planning
- Scenario analysis and sensitivity testing
- Cash management reporting

#### **Day 5: Working Capital Optimization**

- Inventory management strategies
- Supply chain finance solutions
- Cash pooling and netting techniques
- Best practices in working capital management

#### **Practical Wins for Participants**

- Develop a customized cash flow optimization plan for your organization
- Create effective credit policies and collections procedures
- Implement cash forecasting models for improved decision-making
- Identify and quantify working capital improvement opportunities



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