

Measure What Matters (OKRs and CFRs Expert)

Professional Skills Madrid (Spain) 17 - 21 Mar 2025

uk Traininig **PARTNER**

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Introduction

In the fall of 1999, the West had amazing technology, entrepreneurial energy, and sky-high ambitions, but no real business plan. For Google to change the world or even survive, Google had to learn how to make tough choices on priorities while keeping their team on track. They had to know when to pull the plug on losing propositions, to fail fast. They needed timely, relevant data to track their progress--to measure what mattered.

Course objective of Measure What Matters

- Have a different approach to measures and measurement
- Identify and explain OKRs & CFRs
- Enjoy hi-tech and world-class case studies from the masters
- Have a critical glass to performance management and management itself
- How you can use these tools to make change possible and easy

Course outlines of Measure What Matters

Day 1

- OKRs & CFRs what are they? Wherefrom did they come?
- OKRs in Action
- Google's OKRs and its power
- Operation crush

Day 2

- Focus and commit to priorities
- Align and connect the for teamwork
- Track for accountability
- Stretch for amazing
- Cases studies from YouTube and Chrome

Day 3





- The new world of work
- Continuous performance management; OKRs & CFRs
- How conversations, feedback, and recognition help to achieve excellence
- Ditching annual performance reviews
- The Adobe case study

Day 4

- Baking better everyday
- How OKRs catalyze a culture
- How CFRs nourish culture
- Overcoming OKR resistance through culture change

Day 5

Practical workshop on how you can apply these ideas at work





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