

Strategic Partnership & Effective Communication Skills





Strategic Partnership & Effective Communication Skills

Ref: 3016_131483 Date: 25 - 29 Aug 2025 Location: London (UK) Fees: 4400 Euro

Course Description

This comprehensive 5-day course equips professionals with essential skills for building strategic partnerships and enhancing communication effectiveness. Participants will learn proven techniques for developing mutually beneficial collaborations, while honing their verbal and non-verbal communication abilities. The course combines theoretical knowledge with practical exercises to ensure immediate application in real-world scenarios.

Learning Objectives

- Develop strategies for identifying and cultivating strategic partnerships
- Master effective communication techniques for various professional contexts
- Learn to navigate complex negotiations and conflict resolution
- Enhance leadership skills through improved communication and partnership management
- Gain proficiency in crafting and delivering impactful presentations

Course Modules

Day 1: Foundations of Strategic Partnerships

- Understanding the value of strategic partnerships
- Identifying potential partners and assessing compatibility
- Developing a partnership strategy
- Building trust and rapport in new relationships

Day 2: Effective Communication Fundamentals

- Verbal and non-verbal communication techniques
- Active listening and empathy in professional settings
- Adapting communication styles to different audiences
- Overcoming communication barriers

Day 3: Negotiation and Conflict Resolution

- Principles of successful negotiation
- Strategies for win-win outcomes
- Managing and resolving conflicts effectively
- Cultural considerations in negotiations

PARINER

UK Traininia

Head Office: +44 7480 775 526 | 0 7401 177 335 Email: training@blackbird-training.com Website: www.blackbird-training.com



Day 4: Leadership Communication

- Communicating vision and strategy
- Influencing and persuasion techniques
- Giving and receiving feedback
- Leading virtual and cross-functional teams

Day 5: Presentation and Partnership Management

- Crafting compelling presentations
- Delivery techniques for high-impact presentations
- Managing and nurturing long-term partnerships
- Measuring and evaluating partnership success

Practical Wins for Participants

- Develop a strategic partnership plan for your organization
- Create a personal communication improvement strategy
- Design and deliver a high-stakes presentation
- Craft a conflict resolution approach for a current work challenge



Head Office: +44 7480 775 526 | 0 7401 177 335 Email: training@blackbird-training.com

Website: www.blackbird-training.com



Blackbird training cities





Annecy (France)

Baku (Azerbaijan)

Accra (Ghana)

Bali (Indonesia)

Bangkok (Thailand)

Bangkok (Thailand)

Barcelona (Spain)

Batumi (Georgia)

Beijing (China)

Beirut (Lebanon)

Berlin (Germany)

Birmingham (UK)

Bordeax (France)

Boston, Massachusetts (USA)

Brussels (Belgium)

Cairo (Egypt)

Cape Town (South Africa)

Casablanca (Morocco)

Cascais (Portugal)

Copenhagen (Denmark)

Doha (Qatar)

Dubai (UAE)

Düsseldorf (Germany)

Head Office: +44 7480 775 526 | 0 7401 177 335

Email: training@blackbird-training.com Website: www.blackbird-training.com





Blackbird Training Category



Human Resource



Audit & Quality Assurance



Finance, Accounting, Budgeting



Marketing, Sales, Customer Service



Secretary & Admin



Law and Contract Management



Project Management



IT & IT Engineering



Supply Chain & Logistics



Management & Leadership



Professional Skills



Oil & Gas Engineering



Health & Safety



Telecom Engineering



Hospital Management



Customs & Safety



Aviation



C-Suite Training



Agile and Refinement



Head Office: +44 7480 775 526 | 0 7401 177 335

Email: training@blackbird-training.com Website: www.blackbird-training.com



Blackbird training Clients



MANNAI Trading Company WLL, Qatar



Alumina Corporation **Guinea**



Netherlands



Oxfam GB International Organization, Yemen



Capital Markets Authority, Kuwait



Waltersmith Petroman Oil Limited
Nigeria



Oatar National Bank (ONB), **Oatar**



Oatar Foundation, **Qatar**



AFRICAN UNION ADVISORY BOARD ON CORRUPTION, Tanzania



Kuwait



Reserve Bank of Malawi, **Malawi**



Central Bank of Nigeria
Nigeria



Ministry of Interior, KSA



Mabruk Oil Company **Libya**



Saudi Electricity Company,



BADAN PENGELOLA KEUANGAN Haji, Indonesia



Italy



ENI CORPORATE UNIVERSITY, Italy



Kuwait



General Organization for Social Insurance KSA



Defence Space Administration Nigeria



National Industries Group (Holding), Kuwait



Hamad Medical Corporation, **Qatar**



USAID **Pakistan**



STC Solutions, KSA



North Oil company,



EKO Electricity



Oman Broadband



UN.





Head Office: +44 7480 775 526 | 0 7401 177 335

Email: training@blackbird-training.com Website: www.blackbird-training.com



LONDON TRAINING PROVIDER

