

Public Private Partnership (PPP) Mastery: Strategies & Skills

Finance, Accounting, Budgeting
Kuala Lumpur (Malaysia)
25 - 29 Aug 2025

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A close-up photograph of chess pieces on a checkered board. In the foreground, a large, ornate gold king piece stands prominently. To its left, a smaller silver pawn is visible. Further back, another silver pawn is positioned. The background features concentric circles, creating a sense of depth and focus on the king piece.

Public Private Partnership (PPP) Mastery: Strategies & Skills

Ref: 321502_130887 **Date:** 25 - 29 Aug 2025 **Location:** Kuala Lumpur (Malaysia) **Fees:** 4200 Euro

Course Description

This comprehensive 5-day course provides participants with in-depth knowledge and practical skills necessary for successful Public Private Partnership PPP projects. Covering the entire PPP lifecycle, from project selection to long-term contract management, this course equips professionals with the tools to effectively plan, implement, and oversee PPP initiatives across various sectors.

Learning Objectives

- Understand PPP fundamentals, models, and best practices
- Develop skills in project selection, feasibility studies, and financial modeling
- Master risk allocation, mitigation strategies, and stakeholder management
- Gain proficiency in PPP procurement, contract negotiation, and long-term management
- Learn to navigate legal, regulatory, and governance frameworks for PPPs
- Acquire practical insights from real-world case studies and expert perspectives

Course Modules

Day 1: PPP Fundamentals and Project Selection

- Introduction to PPP concepts, models, and global trends
- PPP policy frameworks and enabling environments
- Project screening and selection methodologies
- Sector-specific considerations for PPPs
- Case studies: Successful and failed PPP projects

Day 2: PPP Feasibility and Financial Modeling

- Economic and financial viability assessments
- PPP financial modeling techniques and best practices
- Value for Money VfM analysis and Public Sector Comparator PSC
- Funding and financing options for PPP projects
- Hands-on financial modeling exercise

Day 3: Risk Management and Stakeholder Engagement

- PPP risk identification, assessment, and allocation strategies
- Risk mitigation and management techniques
- Stakeholder mapping and engagement strategies

A graphic of a chessboard with several chess pieces (king, queen, rook, knight, and pawns) in gold and silver. The text 'UK Training PARTNER' is overlaid on the board.

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- Environmental and social impact assessments
- Political and regulatory risk management

Day 4: PPP Procurement and Contract Negotiation

- PPP procurement processes and best practices
- Tender document preparation and evaluation
- Key clauses in PPP contracts and agreements
- Negotiation strategies and techniques for PPP deals
- Contract management and dispute resolution mechanisms

Day 5: PPP Implementation and Long-term Management

- Transition and mobilization phase management
- Performance monitoring and KPI frameworks
- Renegotiation and contract amendments
- Managing stakeholder relationships throughout the project lifecycle
- Emerging trends and innovations in PPP

Practical Wins for Participants

- Ability to assess and select viable PPP projects across various sectors
- Proficiency in creating robust financial models for PPP initiatives
- Skills to effectively manage risks and engage stakeholders throughout the PPP lifecycle
- Capacity to structure, negotiate, and manage long-term PPP contracts

A graphic of a chessboard with several chess pieces. A large gold king piece is prominent in the foreground, with a silver pawn and a silver knight behind it. The board has a checkered pattern, and there are concentric circles in the background.

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www.blackbird-training.com



training@blackbird-training.com



+44 7480 775526 / +44 7401 177335