

# Contract Leadership for Non-Legal Professionals Course

Law and Contract Management  
London (UK)  
18 - 22 Aug 2025

UK Training

# PARTNER

A close-up photograph of chess pieces on a checkered board. In the foreground, a large, ornate gold king piece stands prominently. To its left, a smaller silver pawn is visible. Further back, another silver pawn is positioned. The background features concentric circles, suggesting a target or focus. The overall image conveys a sense of strategy and leadership.

## Contract Leadership for Non-Legal Professionals Course

**Ref:** 321416\_130482 **Date:** 18 - 22 Aug 2025 **Location:** London (UK) **Fees:** 4400 **Euro**

### Course Description

This intensive 5-day course equips non-legal professionals with essential contract leadership skills. Participants will learn to navigate complex contract negotiations, manage risks, and drive strategic outcomes. The course combines theoretical knowledge with practical applications to enhance decision-making and leadership in contract management.

### Learning Objectives

- Develop a strategic approach to contract negotiation and management
- Understand key legal principles and their impact on business operations
- Learn to identify and mitigate contract-related risks
- Enhance communication skills for effective stakeholder management
- Master techniques for resolving contract disputes and conflicts

### Course Modules

#### Day 1: Foundations of Contract Leadership

- Introduction to contract law for non-lawyers
- The role of contracts in business strategy
- Contract lifecycle management
- Ethical considerations in contract leadership

#### Day 2: Negotiation Strategies and Techniques

- Principles of effective negotiation
- Preparing for contract negotiations
- Negotiation tactics and counter-tactics
- Handling difficult negotiation scenarios

#### Day 3: Risk Management in Contracts

- Identifying and assessing contract risks
- Risk allocation and mitigation strategies
- Insurance and indemnification clauses
- Compliance and regulatory considerations

#### Day 4: Strategic Contract Design and Drafting

A graphic of a chessboard with several chess pieces (king, queen, rook, knight, and pawns) in gold and silver. The text 'UK Training PARTNER' is overlaid on the board.

UK Training  
**PARTNER**

- Key contract clauses and their implications
- Tailoring contracts to business objectives
- Avoiding common pitfalls in contract language
- Reviewing and approving contracts effectively

## **Day 5: Contract Performance and Dispute Resolution**

- Monitoring and managing contract performance
- Handling breaches and defaults
- Alternative dispute resolution methods
- Negotiating contract amendments and terminations

## **Practical Wins for Participants**

- Improved ability to lead contract negotiations confidently
- Enhanced skills in identifying and mitigating contract risks
- Increased effectiveness in aligning contracts with business strategy
- Developed expertise in resolving contract-related conflicts efficiently

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. In the background, there are concentric circles emanating from a point on the board.

UK Training  
**PARTNER**

## Blackbird training cities



Amman (Jordan)



Amsterdam (Netherlands)

Accra (Ghana)

Annecy (France)

Baku (Azerbaijan)

Bali (Indonesia)

Bangkok (Thailand)

Bangkok (Thailand)

Barcelona (Spain)

Batumi (Georgia)

Beijing (China)

Beirut (Lebanon)

Berlin (Germany)

Birmingham (UK)

Bordeaux (France)

Boston, Massachusetts (USA)

Brussels (Belgium)

Cairo (Egypt)

Cape Town (South Africa)

Casablanca (Morocco)

Cascais (Portugal)

Copenhagen (Denmark)

Doha (Qatar)

Dubai (UAE)

Düsseldorf (Germany)

UK Training  
**PARTNER**



## Blackbird Training Category



Human Resource



Audit & Quality Assurance



Finance, Accounting, Budgeting



Marketing, Sales, Customer Service



Secretary & Admin



Law and Contract Management



Project Management



IT & IT Engineering



Supply Chain & Logistics



Management & Leadership



Professional Skills



Oil & Gas Engineering



Health & Safety



Telecom Engineering



Hospital Management



Customs & Safety



Aviation



C-Suite Training



Agile and Refinement



## Blackbird training Clients



MANNAI Trading  
Company WLL,  
Qatar



Alumina Corporation  
Guinea



Booking.com  
Netherlands



Oxfam GB International  
Organization,  
Yemen



Capital Markets  
Authority,  
Kuwait



Waltersmith Petroman Oil Limited  
Nigeria



Qatar National Bank  
(QNB),  
Qatar



Qatar Foundation,  
Qatar



AFRICAN UNION ADVISORY  
BOARD ON CORRUPTION,  
Tanzania



KFAS  
Kuwait



Reserve Bank of  
Malawi,  
Malawi



Central Bank of Nigeria  
Nigeria



Ministry of Interior  
Kingdom of Saudi Arabia  
KSA



Mabruk Oil Company  
Libya



Saudi Electricity  
Company,  
KSA



BADAN PENGELOLA  
KEUANGAN Haji,  
Indonesia



NATO  
Italy



ENI CORPORATE  
UNIVERSITY,  
Italy



Gulf Bank  
Kuwait



General Organization for  
Social Insurance  
KSA



Defence Space Administration  
Nigeria



National Industries  
Group (Holding),  
Kuwait



Hamad Medical  
Corporation,  
Qatar



USAID  
Pakistan



STC Solutions,  
KSA



North Oil company,



EKO Electricity



Oman Broadband



UNITED NATIONS  
UN.



Authority for

UK Training  
**PARTNER**



**LONDON TRAINING PROVIDER**



[www.blackbird-training.com](http://www.blackbird-training.com)



[training@blackbird-training.com](mailto:training@blackbird-training.com)



+44 7480 775526 / +44 7401 177335