

CIPP: Certified International Procurement Professional

Supply Chain & Logistics
Kuala Lumpur (Malaysia)
20 - 24 Jan 2025

UK Training

PARTNER



CIPP: Certified International Procurement Professional

Ref: 321583_129207 **Date:** 20 - 24 Jan 2025 **Location:** Kuala Lumpur (Malaysia) **Fees:** 4200 Euro

Introduction

Accredited by the International Purchasing & Supply Chain Management Institute Delaware, USA, this certification program is geared to introduce the participants to the concepts of international procurement as they apply to international supply chain management.

The CIPP program is a core certification program of IPSCMI which offers the designation of Certified International Procurement Professional Level I to candidates who demonstrate their understanding of the fundamentals of the profession through successful completion of rigorous professional certification examinations based upon the International Purchasing Body Of Knowledge IPBOK.

Basic documentation, including contracts, used in international procurement; legal, political, and organizational considerations; cultural issues within the negotiation process; and government regulations affecting the import/export process.

Course Objectives of CIPP: Certified International Procurement Professional

- Learn and implement Best in Class Procurement techniques.
- Learn and implement Modern Trends in Supply Chain Management.
- Improve the process of selecting, developing, and managing the Supplier.
- Master of the Contract Management process in Procurement.
- Use the designation CIPP on your business card and resume.

CIPP: Certified International Procurement Professional Course Outlines

Day 1

- Understanding the role of Procurement within the organization
- Successfully Building, Developing and Managing the Procurement Function
- Managing Cost not Price
- Personality Profiling Exercise
- Effectively Managing Procurement Projects

A graphic of a chessboard with several chess pieces (a king, a pawn, and a knight) on it, set against a background of concentric circles.

UK Training
PARTNER

Day 2

- Commodity / Category based Procurement - What is it?
- Spend Profiling: How to assess your company's spend
- Existing Supplier Profiling: How to assess your company's existing Suppliers. Includes a real-life case study from an FTSE 100 company.
- Supply Market Profiling: Developing a complete understanding of the supply market and knowledge of where the power lies.
- Building High-Level Commodity Strategies

Day 3

- Identification of Suppliers for the Tender List: Selecting the right Suppliers for the tender includes a real-life case study from an FTSE100 company
- The Tender Process

Day 4

- Pricing - Understanding, selecting, and building the correct pricing model for the products or services being purchased. Including numerous worked examples
- Key Performance Indicators and Appropriate SLA's
- Negotiation - Building a position of strength for effective negotiation

Day 5

- Detailed, interactive in-depth review of all key areas covered during the week
- Supply Chain Management Discussion - the importance of procurement to the success of the organization as a whole

Blackbird training cities

Accra1 (Ghana)

Amman (Jordan)

Amsterdam (Netherlands)

Annecy (France)

Baku (Azerbaijan)

Bali (Indonesia)

Bangkok (Thailand)

Bangkok (Thailand)

Barcelona (Spain)

Batumi (Georgia)

Beijing (China)

Beirut (Lebanon)

Berlin (Germany)

Birmingham (UK)

Bordeaux (France)

Boston,Massachusetts (USA)

Brussels (Belgium)

Cairo (Egypt)

Cape Town (South Africa)

Casablanca (Morocco)

Cascais (Portugal)

Copenhagen (Denmark)

Doha (Qatar)

Dubai (UAE)

Düsseldorf (Germany)

UK Traininig
PARTNER



Blackbird Training Category



Human Resources



Audit & Quality Assurance



Finance, Accounting, Budgeting



Marketing, Sales, Customer Service



Secretary & Admin



Law and Contract Management



Project Management



IT & IT Engineering



Supply Chain & Logistics



Management & Leadership



Professional Skills



Oil & Gas Engineering



Health & Safety



Telecom Engineering



Hospital Management



Customs & Safety



Aviation



C-Suite Training



Agile and Refinement



Blackbird training Clients



UK Training
PARTNER



BLACKBIRD
FOR TRAINING

LONDON TRAINING PROVIDER



www.blackbird-training.com



training@blackbird-training.com



+44 7480 775526 / +44 7401 177335