

Driving Performance: Advanced Management & Leadership

Management & Leadership
Lisbon (Portugal)
15 - 19 Sep 2025

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Driving Performance: Advanced Management & Leadership

Ref: 3197_128649 **Date:** 15 - 19 Sep 2025 **Location:** Lisbon (Portugal) **Fees:** 4400 **Euro**

Course Description

This intensive 5-day course equips managers and leaders with advanced skills to drive organizational performance and inspire teams. Participants will learn cutting-edge management techniques, leadership strategies, and practical tools to enhance decision-making, foster innovation, and achieve strategic business objectives.

Learning Objectives

- Develop advanced leadership skills to inspire and motivate high-performing teams
- Master performance management techniques to drive organizational success
- Enhance strategic decision-making and problem-solving capabilities
- Cultivate a culture of innovation and continuous improvement
- Strengthen communication and interpersonal skills for effective leadership

Course Modules

Day 1: Foundations of High-Performance Leadership

- Understanding leadership styles and their impact
- Developing emotional intelligence for effective leadership
- Building and leading high-performing teams
- Creating a culture of trust and accountability

Day 2: Strategic Management and Decision-Making

- Strategic planning and goal setting
- Data-driven decision-making techniques
- Risk assessment and management
- Aligning organizational objectives with team performance

Day 3: Driving Innovation and Change

- Fostering a culture of innovation
- Change management strategies
- Overcoming resistance to change
- Implementing continuous improvement processes

Day 4: Performance Management and Coaching

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. In the background, there are concentric circles emanating from the center of the board.

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- Setting and communicating performance expectations
- Effective feedback and coaching techniques
- Managing underperformance
- Developing talent and succession planning

Day 5: Advanced Communication and Influence

- Mastering interpersonal communication
- Negotiation and conflict resolution skills
- Influencing without authority
- Presenting with impact and persuasion

Practical Wins for Participants

- Develop a personalized leadership action plan
- Create a strategic performance management framework
- Design an innovation initiative for your organization
- Craft a communication strategy to enhance team engagement

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www.blackbird-training.com



training@blackbird-training.com



+44 7480 775526 / +44 7401 177335