

Mastering Vendor Management: Qualification to Compliance

Supply Chain & Logistics
Geneva (Switzerland)
19 - 23 May 2025

UK Traininig

PARTNER



Mastering Vendor Management: Qualification to Compliance

Ref: 321536_128479 **Date:** 19 - 23 May 2025 **Location:** Geneva (Switzerland) **Fees:** 4700 Euro

Course Description

This intensive 5-day course provides a comprehensive framework for effective vendor management, from initial qualification to ongoing performance monitoring and contract compliance. Participants will learn best practices for vendor selection, performance evaluation, risk mitigation, and contract management. The course combines theoretical knowledge with practical applications to equip procurement professionals with the skills needed to optimize vendor relationships and drive organizational success.

Learning Objectives

- Develop and implement a robust vendor qualification process
- Create effective performance metrics and evaluation systems
- Master contract compliance monitoring and risk management techniques
- Optimize vendor relationships for mutual benefit and continuous improvement
- Apply strategic sourcing principles to vendor selection and management

Course Modules

Day 1: Vendor Qualification Fundamentals

- Strategic sourcing principles
- Developing qualification criteria
- Vendor pre-screening techniques
- Creating an approved vendor list

Day 2: Vendor Selection and Evaluation

- RFP development and evaluation
- Conducting vendor assessments
- Financial stability analysis
- Risk assessment in vendor selection

Day 3: Performance Measurement and KPIs

- Designing effective KPIs
- Implementing performance scorecards
- Conducting performance reviews
- Continuous improvement strategies

A graphic of a chessboard with several chess pieces (king, queen, rook, knight, and pawns) in gold and silver. The text 'UK Training PARTNER' is overlaid on the board.

UK Training
PARTNER

Day 4: Contract Management and Compliance

- Key elements of vendor contracts
- Negotiation strategies
- Compliance monitoring techniques
- Managing contract changes and disputes

Day 5: Advanced Vendor Management Strategies

- Vendor relationship management best practices
- Strategic partnerships and collaboration
- Technology in vendor management
- Ethical considerations and corporate social responsibility

Practical Wins for Participants

- Develop a customized vendor qualification checklist
- Create a performance scorecard template
- Draft a comprehensive vendor contract
- Design a vendor risk management framework

Blackbird training cities



Amman (Jordan)



Amsterdam (Netherlands)

Accra (Ghana)

Annecy (France)

Baku (Azerbaijan)

Bali (Indonesia)

Bangkok (Thailand)

Bangkok (Thailand)

Barcelona (Spain)

Batumi (Georgia)

Beijing (China)

Beirut (Lebanon)

Berlin (Germany)

Birmingham (UK)

Bordeaux (France)

Boston, Massachusetts (USA)

Brussels (Belgium)

Cairo (Egypt)

Cape Town (South Africa)

Casablanca (Morocco)

Cascais (Portugal)

Copenhagen (Denmark)

Doha (Qatar)

Dubai (UAE)

Düsseldorf (Germany)

UK Training
PARTNER



Blackbird Training Category



Human Resource



Audit & Quality Assurance



Finance, Accounting, Budgeting



Marketing, Sales, Customer Service



Secretary & Admin



Law and Contract Management



Project Management



IT & IT Engineering



Supply Chain & Logistics



Management & Leadership



Professional Skills



Oil & Gas Engineering



Health & Safety



Telecom Engineering



Hospital Management



Customs & Safety



Aviation



C-Suite Training



Agile and Refinement



Blackbird training Clients



MANNAI Trading
Company WLL,
Qatar



Alumina Corporation
Guinea



Booking.com
Netherlands



Oxfam GB International
Organization,
Yemen



Capital Markets
Authority,
Kuwait



Waltersmith Petroman Oil Limited
Nigeria



Qatar National Bank
(QNB),
Qatar



Qatar Foundation,
Qatar



AFRICAN UNION ADVISORY
BOARD ON CORRUPTION,
Tanzania



KFAS
Kuwait



Reserve Bank of
Malawi,
Malawi



Central Bank of Nigeria
Nigeria



Ministry of Interior
Kingdom of Saudi Arabia
KSA



Mabruk Oil Company
Libya



Saudi Electricity
Company,
KSA



BADAN PENGELOLA
KEUANGAN Haji,
Indonesia



NATO
Italy



ENI CORPORATE
UNIVERSITY,
Italy



Gulf Bank
Kuwait



General Organization for
Social Insurance
KSA



Defence Space Administration
Nigeria



National Industries
Group (Holding),
Kuwait



Hamad Medical
Corporation,
Qatar



USAID
Pakistan



STC Solutions,
KSA



North Oil company,



EKO Electricity



Oman Broadband



UNITED NATIONS
UN.



Authority for

UK Training
PARTNER



LONDON TRAINING PROVIDER



www.blackbird-training.com



training@blackbird-training.com



+44 7480 775526 / +44 7401 177335