

# Certified Professional Marketing Management

Marketing, Sales, Customer Service  
Vienna (Austria)  
20 - 24 Jan 2025

UK Training

# PARTNER



## Certified Professional Marketing Management

**Ref:** 321425\_126326 **Date:** 20 - 24 Jan 2025 **Location:** Vienna (Austria) **Fees:** 4400 Euro

### Introduction

### IIMP® accreditation CMMP® Certified Marketing Management Professional

It is a globally-recognized and well-respected measure of professional and academic excellence in the practice of marketing. This program will recognize the perseverance, dedication, and competence of successful marketing professionals all around the world. Those who earn the CMMP® demonstrate a deep, yet broad knowledge of marketing. It denotes high professional, educational, and ethical standards in marketing and is valuable to those practitioners who earn it, to the clients and organizations they represent, and most importantly to the marketing profession itself.

The CMMP® program is designed for industry professionals and is considered to be the mark of distinction for those who demonstrate commitment to the marketing profession and to its ethical practice. The CMMP® designation is validation that a professional in the field of marketing has successfully demonstrated competency in the knowledge, skills, and abilities required to practice marketing effectively in today's business arena. The CMMP® program consists of the following four levels, the Chartered CMMP® is the highest level. A brief introduction of the CMMP® program is available as follows:

1. Associate CMMP®
2. Manager CMMP®
3. Executive CMMP®
4. Chartered CMMP®

### 1. Associate CMMP®

IIMP® accredited Associate CMMP® is an introductory level international certification designed to cater to the needs of professional development of professionals who know about the marketing discipline but are not able to go into depths of its various concepts. It's a starter level certification for those professionals belonging to the disciplines other than marketing. Ideally, it is meant for Account Officers, Marketing Associates, Client Service Representatives, Assistants to Marketing Officers, Territory Officers, Sales Officers and Call Center Officers, etc. On the other hand, this certification provides a base in marketing to non-marketing professionals like Engineers, Pharmacists, Lawyers, SME Entrepreneurs and Educationists etc. Professionals who demonstrate their understanding of this fundamental level will be awarded with an international certification title. Detailed eligibility and entry criteria are available afterwards.

A graphic of a chessboard with several chess pieces (a king, a queen, a rook, and a knight) on it, set against a background of concentric circles.

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## 2. Manager CMMP®

IIMP® accredited Manager CMMP® is an intermediate level international certification designed for marketing professionals who are very familiar with various concepts of the discipline of marketing. As evolving complexities in the field of marketing call for further professional development and requires to add value to their tasks and assignments. The certification is a good match for Marketing Managers, Marketing Coordinators, Marketing Communication Managers, Outlet Managers, Marketing Research Managers, Sales Managers, Distribution and Logistic Managers, Sales Engineers and IT Business Development Managers etc. The certification will enhance the capacity of marketing professionals and will empower them to better tackle the challenges of directing their teams and blush on the performances of their teams. The eligibility criteria and entry requirements are provided in the coming section.

## 3. Executive CMMP®

IIMP® accredited Executive CMMP® is an advanced level international certification designed especially for developing marketing professionals who have to meet the rapid and global competition around the world. By receiving the Executive CMMP®, marketers will be better equipped to face the challenges that technological innovations require, and it will enhance their diverse responsibilities and leadership in their respected organizations. The Executive CMMP® is targeted to Marketing professionals who possess quick decision making skills, an expertise of new product development rules and policies, and play a role in recruiting and training new professionals for their departments. The certification will not only add value to their credentials but also polish their foresight and analytical skills and prepare them for the global market. The certification is ideal for Marketing Executives, Product Planners, R&D Executives, Seniors in Marketing Personnel Departments, Senior position holder in Logistics and Distribution professionals and for professionals working in Executive positions in the Marketing Information Department etc. Please see the eligibility and other requirements in the following sections.

## 4. Chartered CMMP®

IIMP® accredited Chartered CMMP® is the highest level of marketing designation developed for professionals in the senior most positions in the marketing departments of their organizations i.e. Chief Marketing Officer, Vice President of Marketing, Marketing Directors, Marketing Educators, Deputy Director Marketing, Regional/Country Head Marketing and Marketing Consultants etc. The professionals will be able to provide effective and efficient performance of their business operations/units. The credential will make them experts who are specialized in their field of operation. The certifications will enhance their ability to influence direct change in a variety of management structures while maintaining the vision of leadership, and it will sharpen their analytical and strategic planning skills. Further information about eligibility and entry criteria is discussed in the coming section.

The logo for UK Training Partner features the text 'UK Training' in a small, black sans-serif font above the word 'PARTNER' in a large, bold, black sans-serif font. The text is positioned over a background of a chessboard with several chess pieces (a king, a queen, and a pawn) in gold and silver.

## CMMP Designation Overview

Once the candidate is accepted into the CMMP® program then he/she will be prepared in the following areas

### Professional Proficiencies

1. Attitudes & Abilities
2. Critical Relevant Proficiencies
3. Ethics General/Personal

### Marketing Management Areas

The marketing management areas will cover the essential set of skills for Marketing Management:

1. Marketing Planning
2. Marketing Analysis
3. Strategic Marketing
4. Marketing Mix Strategy, Management and Execution
5. Marketing Performance Measurement
6. Marketing Ethics & Compliance

## Application Fee

<http://www.theiimp.org/cmmp-application-fee-payment/>

**You are eligible for 5% discount only for the programm fee when you register via BlackBird Training**

### Important note:

These programs are offered based upon self-study through correspondence. If someone wants to get tuition for preparation to write our exam then you enroll with us first then enroll with our training centre for additional tuition fee.

The program is 24 week for six courses. Each course takes 4 weeks. For fast-track program, it will be two weeks for each course and total 12 weeks.

A graphic of a chessboard with several chess pieces (a king, a queen, a rook, and a pawn) on it, set against a background of concentric circles.

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Bordeaux (France)

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Brussels (Belgium)

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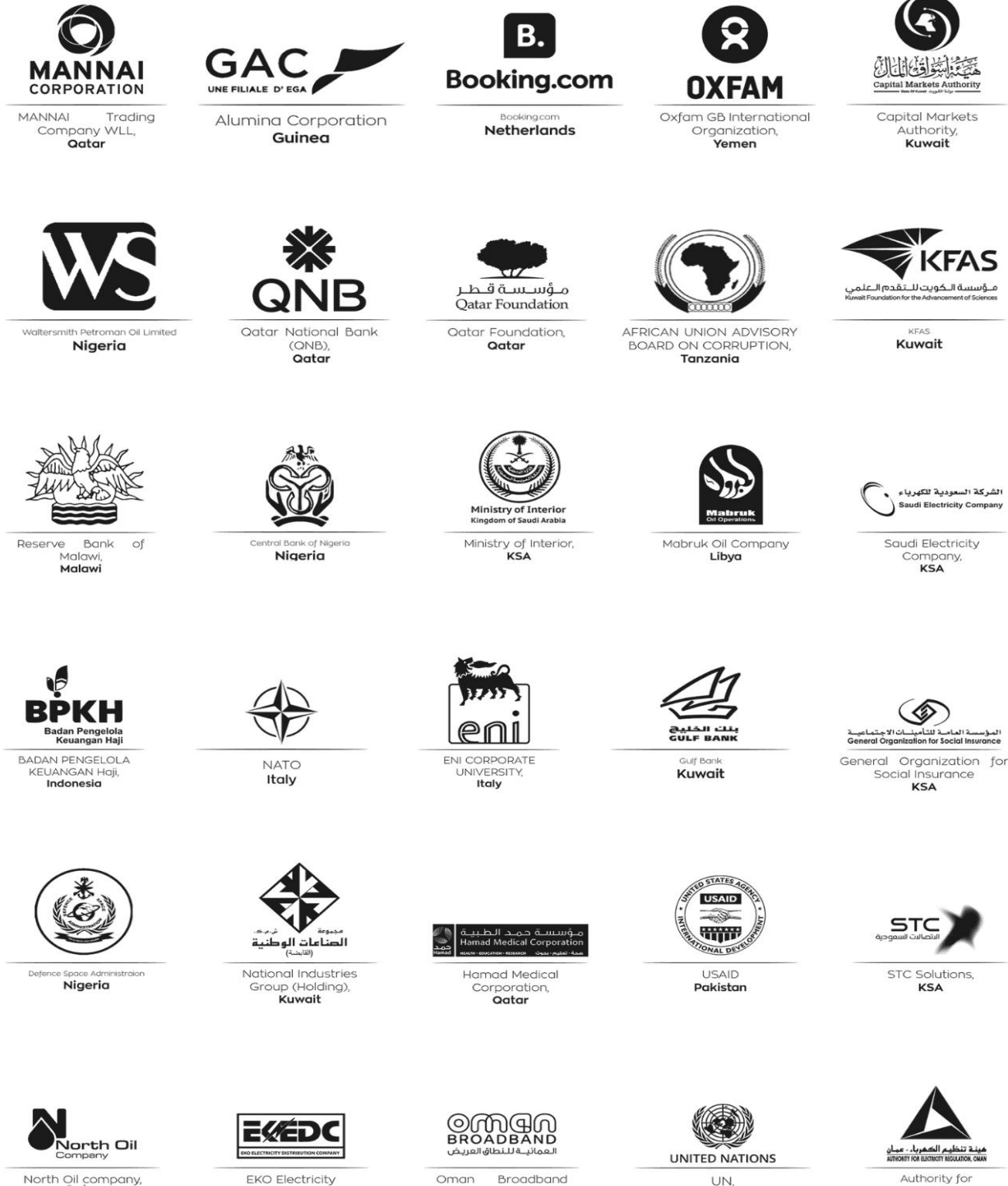
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## Blackbird training Clients



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