

The Contracts & Project Management MBA: Mastering Success

Project Management
Berlin (Germany)
06 - 17 Oct 2025

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A close-up photograph of chess pieces on a checkered board. In the foreground, a large, ornate gold king piece stands prominently. To its left, a smaller silver pawn is visible. Further back, another silver pawn is positioned. The background features concentric circles, suggesting a target or focus. The overall image conveys a sense of strategy and competition.

The Contracts & Project Management MBA: Mastering Success

Ref: 321477_126153 **Date:** 06 - 17 Oct 2025 **Location:** Berlin (Germany) **Fees:** 7100 **Euro**

Course Description

This intensive 10-day MBA program provides a comprehensive understanding of contracts and project management. Participants will gain practical skills in project planning, risk assessment, contract negotiation, and team leadership. The course combines theoretical knowledge with real-world applications to prepare professionals for success in managing complex projects and contracts.

Learning Objectives

- Develop advanced project management skills and methodologies
- Master contract negotiation, administration, and risk management
- Enhance leadership and team management capabilities
- Improve decision-making in complex project environments
- Learn to align project outcomes with organizational strategies

Course Modules

Day 1: Fundamentals of Project Management

- Project lifecycle and methodologies
- Stakeholder analysis and management
- Project charter and scope definition
- Introduction to project planning techniques

Day 2: Advanced Project Planning

- Work breakdown structures WBS
- Critical path method and schedule development
- Resource allocation and leveling
- Budget planning and cost estimation

Day 3: Contract Management Essentials

- Types of contracts and their applications
- Contract law fundamentals
- Key contract terms and conditions
- Contract risk assessment and mitigation

Day 4: Contract Negotiation and Administration

A graphic of a chessboard with several chess pieces. A large gold king piece is prominent in the foreground, with a silver pawn and a silver knight nearby. The background shows concentric circles emanating from behind the king piece.

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- Negotiation strategies and tactics
- Contract performance management
- Change order management
- Dispute resolution techniques

Day 5: Project Risk Management

- Risk identification and assessment methods
- Quantitative and qualitative risk analysis
- Risk response planning
- Contingency planning and management reserves

Day 6: Project Execution and Control

- Performance measurement and earned value management
- Quality control and assurance
- Issue management and escalation procedures
- Progress reporting and stakeholder communication

Day 7: Leadership in Project Management

- Leadership styles and situational leadership
- Team building and motivation techniques
- Conflict resolution in project teams
- Emotional intelligence in project management

Day 8: Procurement and Vendor Management

- Procurement planning and strategy
- Vendor selection and evaluation
- Contract administration best practices
- Supplier relationship management

Day 9: Project Closure and Lessons Learned

- Project closure processes and documentation
- Post-project evaluation techniques
- Capturing and applying lessons learned
- Knowledge management in project environments

Day 10: Strategic Project Management

- Aligning projects with organizational strategy
- Portfolio and program management
- Project management office PMO implementation
- Emerging trends in project and contract management

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. In the background, there are concentric circles emanating from a point on the board.

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Practical Wins for Participants

- Ability to lead complex projects from initiation to closure
- Enhanced skills in contract negotiation and risk management
- Improved decision-making capabilities in project environments
- Strategies for aligning project outcomes with organizational goals

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