

Modern Supplier Management, Development & Optimization

Supply Chain & Logistics
Casablanca (Morocco)
22 - 26 Sep 2025

UK Traininig

PARTNER



Modern Supplier Management, Development & Optimization

Ref: 32094_126076 **Date:** 22 - 26 Sep 2025 **Location:** Casablanca (Morocco) **Fees:** 3300 Euro

Course Description

This comprehensive 5-day course equips procurement professionals with advanced strategies and tools for effective supplier management, development, and optimization. Participants will learn to create value-driven supplier relationships, implement performance evaluation systems, mitigate risks, and drive innovation across the supply chain.

Learning Objectives

- Develop and implement strategic supplier relationship management SRM programs
- Master techniques for supplier segmentation, performance evaluation, and risk management
- Learn to foster innovation and continuous improvement in supplier partnerships
- Understand how to align supplier management with organizational goals and create measurable value
- Acquire skills to navigate complex negotiations and resolve conflicts in supplier relationships

Course Modules

Day 1: Foundations of Modern Supplier Management

- Evolution of supplier management in the digital age
- Strategic importance of effective supplier relationships
- Supplier segmentation and portfolio management
- Aligning supplier management with organizational objectives

Day 2: Supplier Relationship Management SRM Strategies

- Designing and implementing SRM programs
- Collaborative planning and goal-setting with key suppliers
- Effective communication and stakeholder management
- Building trust and long-term partnerships

Day 3: Supplier Performance Evaluation and Development

- Key Performance Indicators KPIs for supplier evaluation
- Implementing supplier scorecards and performance dashboards
- Continuous improvement and capability development programs
- Managing underperforming suppliers

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. The text 'UK Training PARTNER' is overlaid on the right side of the board.

UK Training
PARTNER

Day 4: Risk Management and Compliance in Supply Chains

- Identifying and assessing supplier risks
- Developing risk mitigation strategies
- Ensuring regulatory compliance and ethical sourcing
- Crisis management and business continuity planning

Day 5: Innovation and Value Creation through Supplier Partnerships

- Fostering innovation in supplier relationships
- Joint value creation initiatives and cost reduction programs
- Leveraging technology for supplier collaboration and visibility
- Measuring and communicating the value of supplier management

Practical Wins for Participants

- Ability to design and implement a strategic SRM program tailored to organizational needs
- Skills to develop comprehensive supplier performance evaluation systems
- Techniques for identifying and mitigating supply chain risks effectively
- Strategies to drive innovation and create measurable value through supplier partnerships

Blackbird training cities



Amman (Jordan)



Amsterdam (Netherlands)

Accra (Ghana)

Annecy (France)

Baku (Azerbaijan)

Bali (Indonesia)

Bangkok (Thailand)

Bangkok (Thailand)

Barcelona (Spain)

Batumi (Georgia)

Beijing (China)

Beirut (Lebanon)

Berlin (Germany)

Birmingham (UK)

Bordeaux (France)

Boston, Massachusetts (USA)

Brussels (Belgium)

Cairo (Egypt)

Cape Town (South Africa)

Casablanca (Morocco)

Cascais (Portugal)

Copenhagen (Denmark)

Doha (Qatar)

Dubai (UAE)

Düsseldorf (Germany)

UK Training
PARTNER



Blackbird Training Category



Human Resource



Audit & Quality Assurance



Finance, Accounting, Budgeting



Marketing, Sales, Customer Service



Secretary & Admin



Law and Contract Management



Project Management



IT & IT Engineering



Supply Chain & Logistics



Management & Leadership



Professional Skills



Oil & Gas Engineering



Health & Safety



Telecom Engineering



Hospital Management



Customs & Safety



Aviation



C-Suite Training



Agile and Refinement



Blackbird training Clients



MANNAI Trading
Company WLL,
Qatar



Alumina Corporation
Guinea



Booking.com
Netherlands



Oxfam GB International
Organization,
Yemen



Capital Markets
Authority,
Kuwait



Waltersmith Petroman Oil Limited
Nigeria



Qatar National Bank
(QNB),
Qatar



Qatar Foundation,
Qatar



AFRICAN UNION ADVISORY
BOARD ON CORRUPTION,
Tanzania



KFAS
Kuwait



Reserve Bank of
Malawi,
Malawi



Central Bank of Nigeria
Nigeria



Ministry of Interior
Kingdom of Saudi Arabia
KSA



Mabruk Oil Company
Libya



Saudi Electricity
Company,
KSA



BADAN PENGELOLA
KEUANGAN Haji,
Indonesia



NATO
Italy



ENI CORPORATE
UNIVERSITY,
Italy



Gulf Bank
Kuwait



General Organization for
Social Insurance
KSA



Defence Space Administration
Nigeria



National Industries
Group (Holding),
Kuwait



Hamad Medical
Corporation,
Qatar



USAID
Pakistan



STC Solutions,
KSA



North Oil company,



EKO Electricity



Oman Broadband



UNITED NATIONS
UN.



Authority for

UK Training
PARTNER



LONDON TRAINING PROVIDER



www.blackbird-training.com



training@blackbird-training.com



+44 7480 775526 / +44 7401 177335